



**ADDENDUM NO.: 1**

**Description:** Furnish, Deliver and Install Audio Visual Equipment

**Project:** 3651909999 Hostos ASAP Program

**Bid Due Date:** June 17, 2025, at 2:30PM

**Specifics of the Addendum:** The purpose of Addendum No. 1 is to extend the bid opening date, provide responses to the Requests for Information, and to provide a revised Bid Breakdown & Schedule.

**Location:** Hostos Community College, 429 Grand Concourse

**Contact:** Theresa Graffeo, [tgraffeo@dasny.org](mailto:tgraffeo@dasny.org)

**Extension to Bid Opening:** Please see the following change to the Notice and Information for Bidders:

Section 1.0 – Notice to Bidders & Bid Opening and Attachment A: Bid Breakdown & Schedule

The bid opening scheduled for June 12, 2025, at 2:30 p.m. has been rescheduled to June 17, 2025, at 2:30 p.m.

**Please see responses to the requests for information below:**

1. Q: Camera choice in RM-204: Scope text calls for a Logitech MeetUp, but the bill of materials (BOM) lists a single Logitech Rally PTZ camera. Clarify which unit is required.  
A: The Scope of Works shows and lists Logitech Meetup All In one Conf Cam (960-001101). All the rooms are getting the same camera and equipment except for the ARC Rooms, which will have a Logitech C930e.
2. Q: Room Count Discrepancy: Attachment B references 8 rooms in scope (3 Training Rooms); however, Section 1.1 specifies 9 rooms in scope and the included plans show a 4th Training Room (208). Please verify if room 208 is in scope.  
A: Room M-208 was already built and was shown during the walkthrough as reference. There is no discrepancy on the count it is broken down as Day One build and Day Two build. We are now working on the Day Two build, which is for all the remaining rooms: Conference Rooms (M-202,203,204), Training Rooms (M205,206,207) and ARC Labs (M-217,218), totaling eight rooms.
3. Q: Interactive display quantity: Nine rooms are in scope but only eight SMART SBID-6286S boards appear in the BOM. Verify whether every room receives a board or if one space is excluded. (Refer back to question on room count discrepancy).  
A: It's only the eight rooms listed above in Question Nine, since Room M-208 was completed prior to this new bid.

4. Q: Audio kit count: All rooms are described as using Yamaha ADECIA ceiling-mic bundles, yet the BOM supplies only six kits—No audio system other than that integrated into the display is listed for the Testing Lab Rooms only webcams. Confirm total quantity and which rooms get them.  
A: Count is correct - the Yamaha ADECIA is needed for only six remaining rooms. ARC will have the audio via the smartboard.
5. Q: ARC lab audio adequacy: Labs rely on webcam mics and SMART-board speakers only. If group sessions are expected, this may be insufficient; clarify intended use-case.  
A: The audio will be fine as we have other rooms working via this manner. The room will be used with a Smart Board and if meetings are conducted, the camera will pick up the audio just fine.
6. Q: Extra-display language in small & training rooms: Those sections still mention “mirroring to a supporting display,” yet no secondary monitor is specified for RM-202/203 or RM-205-208. Remove or clarify this requirement.  
A: The only room that will have a support monitor is the main conference room which is M-204. No other room will have a secondary display or "support monitor".
7. Q: Rack enclosure mismatch: Text implies a new 2RU wall rack in each of six rooms (four training + two labs), but only three racks and three fan kits are listed. Specify exact rack locations and counts.  
A: It is a total of six racks and fan kits for the following rooms: M-202, M-203, M-204, M-205, M-206, M-207.
8. USB-extension needs: Long PC-to-peripheral runs (e.g., if the Rally camera sits opposite the PC in RM-204) will exceed passive-USB limits. Confirm device placement or specify active USB extenders.
9. Q: “Yamaha AV Bridge” wording: The narrative references an AV Bridge (RM-CR) not separately itemized in the BOM; it’s part of each ADECIA bundle. Explicitly state that no extra hardware is needed.  
A: The Rally Camera will be on top of the smartboard and the PC will be behind the Smartboard, so no USB Extension will be required.
10. Q: Speaker color: Specification asks for white Yamaha VXL1W-16P columns, while the standard ADECIA kit ships with black speakers. Confirm color requirement or acceptable substitution.  
A: We requested the White Speakers to match the White Smartboards.
11. Q: Control expectations: No dedicated touch-panel or automation is listed. State explicitly whether PC/software control through interactive displays alone is acceptable or if hardware control interfaces are desired.  
A: No controls are needed since these rooms will just use the connected PC.
12. Q: Please confirm the mounting height for all the ADA compliant displays.  
A: Displays are to be mounted at a height of 40" away from the floor.
13. Q: Please confirm who is responsible for cutting the sound dampener panels?  
A: Vendor will have to cut the panels to make sure the displays fit as required.

14. Q: Could you please clarify the number of training rooms if they are three rooms (205,206,207) or four rooms (205,206,207,208) or five rooms.  
A: It is a total of three rooms (M-205, M-206, M-207).
15. Q: For the training room racks and fans, they are mentioned in the equipment list to be three but in specifications mentioned to be four:  
A: Only three are needed.
16. Q: ARC/Testing Lab Rooms (RM-217,218): Racks and Fans are not mentioned in the equipment list but mentioned in specifications, please advise.
17. A: No fan or rack needed for these rooms.
18. Q: Please be informed that the following parts are EOL: SBID-6286S, AD-CG-WB, UN75TU7000FXZA. Please let us know how you want us to proceed.  
A: SBID-6286S – See response to question 23.  
AD-CG-WB - Not discontinued or EOL. Yamaha is just now selling them as separate items, but they still have this for sale.  
UN75TU7000FXZA - The Bidder can provide an alternative display as long as it's the same size. Please indicate on your bid response every instance that a substitution is being bid. If bidding or proposing commodities other than those specified, the bidder must in every instance give all information required in Section 2.0 (B) of the Notice and Information for Bidders. Products will only be considered if proof of comparability is provided to DASNY in writing. A determination that a commodity or product is an "or equal" will be determined by DASNY in its sole and absolute discretion and any such determination will be final.
19. Q: Regarding the racks, if two racks are existing, what equipment exists in these two racks, please advise.  
A: No racks are needed for rooms M-217 and M-218.
20. Q: Web-camera (960-001226 – LOGITECH): Please advise the location of the camera as It's not mentioned in which room it exists.  
A: All the items requested are the Logitech Meet UP Camera. Item 10, Logitech 960-001226 Rally Conference Camera, has been removed from the needed equipment list.
21. Q: SmartTech tv 86 ": Please advise if OPS is needed or not.  
A: No, Hostos CC will be Provided the PC for the Board.
22. Q: Wall plates and Wireless Access point (WAP): Please advise whose responsibility are the wall plates and access points. If they are the AV contractor, please provide specification and model numbers.  
A: Access Points are not part of the Bid. This is done in house by Hostos.
23. Q: The 6086S interactive boards are discontinued. The manufacture recommends the RX286 as the replacement. Is this replacement acceptable?  
A: Please provide the RX286 as a replacement. Please see attached revised Bid Breakdown & Schedule. The specification for line item one has been revised to reflect the change.

24. Q: Section 8.0 - Opportunity Programs Requirements ("Invitation for Bidders" document): Kindly confirm if Goals are required or waived for this procurement as the bullets included in this section appear to have conflicting detail.

A: Per the Dormitory Authority of the State of New York's Notice and Information for Bidders Section 8.D, the goals for this Bid are 25% MBE, 10% WBE and the SDVOB goal for this contract is 6%. The goals refer to the percentage of utilization of your M/WBE and SDVOB sub-consultants, sub-contractors, and suppliers. The selected Bidder shall use good faith effort to provide for meaningful participation by M/WBE and SDVOB firms based on the assigned goals and where feasible in the Scope of Work. The selected Bidder shall complete a Utilization Plan and/or Request for Waiver when submitting the Bid. If unable to meet assigned goals, a Utilization Plan with partial waiver request may be submitted. The Utilization Plan and/or Request for Waiver will be reviewed by DASNY's Opportunity Programs Group for approval. The Utilization Plan/Request for Waiver is included in the Attachments to this Bid.

25. Q: Please clarify what the "performance bond" is. Is there like a dollar value to it or percentage of something?

A: Payment and performance bonds are required. The cost for the bonds can be included in the bid breakdown and schedule on item 15. Samples are attached as a Bid Attachment. Per the Purchasing General Conditions, the awarded Bidder shall furnish a Payment and Performance Bond upon request (i.e., Notice of Award). The amount of the Bonds shall be in an amount at least equal to one hundred percent (100%) of the contract price for the payment of all persons performing labor or providing materials in connection with the Work.

All other terms and conditions of the original Invitation for Bids shall remain the same.

# BIDDING REQUIREMENTS for PURCHASING

## NOTICE AND INFORMATION FOR BIDDERS

### Attachment A: Bid Breakdown & Schedule

Bidder:

DASNY Contact:

Theresa Graffeo, Purchasing Coordinator  
[tgraffeo@dasny.org](mailto:tgraffeo@dasny.org)

Requests for Information (RFI's):

RFI's due by May 30, 2025. Submit in writing via email to [tgraffeo@dasny.org](mailto:tgraffeo@dasny.org). Responses will be posted to DASNY's website via Addenda no later than June 3, 2025. It is the responsibility of the Bidder to obtain Addenda.

Services/Product Required By:

As soon as product lead time allows.

Description:

Furnish, Deliver and Install AV Equipment

Bid Open Location:

DASNY, Corporate Headquarters, 515 Broadway,  
 Albany, NY 12207

Bid Open Date and Time:

Tuesday, June 17, 2025, at 2:30PM EST

Item No.	Manufacturer	Make/Model	Description	QTY	UOM	Unit Price	Extended Price
1	Smart Technologies	RX286	Interactive Display	8	EA	\$	\$
2	Chief	LSM1U	Large Fusion Micro-Adjustable Fixed Wall Display Mount	8	EA	\$	\$
3	Yamaha	AD-CG-WB	ADECIA RM-CG - Ceiling Bundle - Microphone	6	EA	\$	\$
4	Logitech	960-001101	MeetUp All-in-One Conference Cam	6	EA	\$	\$
5	Logitech	939-001498	TV MOUNT FOR MEETUP - Camera Mount	6	EA	\$	\$
6	Tripp Lite	SRWF2U	2U Wall Mount Rack Enclosure Cabinet Low Profile Vertical Switch	6	EA	\$	\$
7	Legrand	VWMFK-115	Fan Kit for Vertical Wall-Mount Cabinet - 115 VAC rack fan kit	6	EA	\$	\$
8	Samsung	UN75TU7000 FXZA	7 Series - 75" Class (74.5" viewable) LED-backlit LCD	1	EA	\$	\$
9	StarTech	FPWFXBAT	Low-Profile TV Wall Mount - Fixed - For 37 to 75 Display	1	EA	\$	\$
10	Tripp Lite	B126-1A1	HDMI over Cat5 Cat6 Extender Transmitter	1	EA	\$	\$

# BIDDING REQUIREMENTS for PURCHASING

## NOTICE AND INFORMATION FOR BIDDERS

			Receiver Video & Audio				
11	Logitech	960-000971	Webcam C930e - webcam	2	EA	\$	\$
12			Misc. wiring, parts, etc. required	As Needed	LS	\$	\$
13			Training		LS	\$	\$
14			Payment & Performance Bonds		LS	\$	\$
15			Integration		LS	\$	\$
16			Installation		LS	\$	\$
17			Freight		LS	\$	\$

*\*Note: If a model is discontinued by the manufacturer prior to delivery of the product, DASNY reserves the right to accept a replacement model from the manufacturer subject to meeting all general requirements and detailed product specifications.*

If bidding or proposing commodities other than those specified, the bidder must in every instance give all information required in Section 2.0 (B) of the Notice and Information for Bidders. Products will only be considered if proof of comparability is provided to DASNY in writing. A determination that a commodity or product is an "or equal" will be determined by DASNY in its sole and absolute discretion and any such determination will be final.

### INSTALLATION LABOR (if required) LABOR TO INSTALL \_\_\_\_\_

Estimated No. of Hours \_\_\_\_\_

Hourly Rate (*Prevailing Wage rates are required for this work*) \_\_\_\_\_

Total Materials/Equipment/Commodities: \_\_\_\_\_

Total Installation: \_\_\_\_\_

**TOTAL BID** \_\_\_\_\_

BIDDING REQUIREMENTS for PURCHASING

NOTICE AND INFORMATION FOR BIDDERS

*(The below questions 1) and 2) need only be answered if the above total bid is for one million dollars or more)*

1. Does your firm anticipate the use of subcontractors and outside suppliers specific to this procurement  
Yes ☐ No ☐
2. Does your firm anticipate the creation of employment opportunities arising from this procurement?  
Yes ☐ No ☐

*(The below information must be completed for all bids.)*

Identify all subcontractors, if any: \_\_\_\_\_

STATE, PROVINCE FOR FOREIGN COUNTRY  
THAT YOUR FIRM'S PRINCIPAL PLACE OF  
BUSINESS IS LOCATED:

\_\_\_\_\_  
BIDDER (FIRM NAME)

\_\_\_\_\_  
ADDRESS OF FACTORY OR PLANT WHERE  
ITEMS ARE MANUFACTURED AND/OR  
ASSEMBLED. *(Attach additional sheet(s) if more  
than one manufacturer)*

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
NAME (TYPE/PRINTED)

\_\_\_\_\_  
TITLE

\_\_\_\_\_  
Date

\_\_\_\_\_  
DOL REGISTRATION No.

# BIDDING REQUIREMENTS for PURCHASING

## NOTICE AND INFORMATION FOR BIDDERS

### Attachment B: Detailed Specifications/Drawings and Scope of Work

Substitutions will be allowed if it meets the criteria and is close to the original specification.

<b><u>Large Conference Room Equipment Specifications – RM-204</u></b>		
<u>Description</u>	<u>Mfg Part Number</u>	<u>Total Qty</u>
Samsung UN75TU7000F 7 Series - 75" Class (74.5" viewable) LED-backlit LCD T	UN75TU7000FXZA	1
StarTech.com Low-Profile TV Wall Mount - Fixed - For 37 to 75 Display	FPWFXBAT	1
SMART Board RX286 interactive display with iQ and SMART Learning Suite	RX286	1
Large Fusion Micro-Adjustable Fixed Wall Display Mount	LSM1U	1
Tripp Lite HDMI over Cat5 Cat6 Extender Transmitter Receiver Video & Audio	B126-1A1	1
Yamaha ADECIA RM-CG - Ceiling Bundle - Microphone	AD-CG-WB	1
Logitech MeetUp All-in-One Conference Cam	960-001101	1
Logitech TV MOUNT FOR MEETUP - Camera Mount	939-001498	1
Misc. wiring, parts, etc. required	As Needed	As Needed
Project Plan, Installation, Testing, Training, As-builts, Manuals, Integration		N/A
<b><u>Training Room Equipment Specifications – RM-205,206,207</u></b>		
<u>Description</u>	<u>Mfg Part Number</u>	<u>Qty</u>
SMART Board RX286 interactive display with iQ and SMART Learning Suite	RX286	3
Large Fusion Micro-Adjustable Fixed Wall Display Mount	LSM1U	3
Yamaha ADECIA RM-CG - Ceiling Bundle - Microphone	AD-CG-WB	3
Logitech MeetUp All-in-One Conference Cam	960-001101	3
Logitech TV MOUNT FOR MEETUP - Camera Mount	939-001498	3
Tripp Lite 2U Wall Mount Rack Enclosure Cabinet Low Profile Vertical Switch	SRWF2U	6
Legrand Fan Kit for Vertical Wall-Mount Cabinet - 115 VAC rack fan kit	VWMFK-115	6
Misc. wiring, parts, etc. required	As Needed	As Needed
Project Plan, Installation, Testing, Training, As-builts, Manuals, Integration		N/A
<b><u>ARC/Testing Lab Room Equipment Specifications – RM-217,218</u></b>		
<u>Description</u>	<u>Mfg Part Number</u>	<u>Qty</u>
SMART Board RX286 interactive display with iQ and SMART Learning Suite	RX286	2



# BIDDING REQUIREMENTS for PURCHASING

## NOTICE AND INFORMATION FOR BIDDERS

Large Fusion Micro-Adjustable Fixed Wall Display Mount	LSM1U	2
Logitech Webcam C930e - webcam	960-000971	2
Misc. wiring, parts, etc. required	As Needed	2
Project Plan, Installation, Testing, Training, As-builts, Manuals, Integration		2
<b><u>Small Conference Room Equipment Specifications – RM-202,203</u></b>		
<u>Description</u>	<u>Mfg Part Number</u>	<u>Total Qty</u>
SMART Board RX286 interactive display with iQ and SMART Learning Suite	RX286	2
Large Fusion Micro-Adjustable Fixed Wall Display Mount	LSM1U	2
Yamaha ADECIA RM-CG - Ceiling Bundle - Microphone	AD-CG-WB	2
Logitech MeetUp All-in-One Conference Cam	960-001101	2
Logitech TV MOUNT FOR MEETUP - Camera Mount	939-001498	2
Misc. wiring, parts, etc. required	As Needed	2
Project Plan, Installation, Testing, Training, As-builts, Manuals, Integration		N/A