

Alternative Delivery Consulting Services

Solicitation No. 7609

Questions & Answers

5/16/2025

RFP Phase

No.	Questions	DASNY Responses
1.	Considering that the awardees of this contract will be a crucial part of the overall strategic roadmap, could you please clarify whether selected firms will be precluded from responding to any subsequent RFPs that may arise as a result of this contract?	Selected empaneled firms will not be precluded from responding to any subsequent RFPs unless specifically noted in said subsequent RFP.
2.	Are offshore resources permitted for work performed under this contract? If not, is there a specific work authorization requirement or constraint we should be aware of?	A determination regarding offshore resources being allowed will be made on a project-by-project basis.
3.	If a firm is awarded this contract, will they be precluded from the CM work?	Selected empaneled firms will not be precluded from responding to any subsequent RFPs unless specifically noted in said subsequent RFP.
4.	Please clarify which "terms and conditions of the contract" are being referred to in Section 9.1(2) of the RFP – are they the terms in Section 9.4 of the RFP, or is there a sample form of contract that proposers should review and provide any exceptions to as part of the Q&A process? If the latter, please provide the sample form of contract and extend the deadline for RFP questions to allow proposers sufficient time to review and comment on it.	Yes, the terms and conditions being referenced are those in section 9.4 of the RFP. A sample contract is not available at this time.
5.	Do proposers have to outline potential M/WBE/SDVOB they would engage with to achieve Project-Specific RFP aspirational goals or can these DBE firms be engaged following successful empanelment?	<p>A description of your firm's strategy regarding a good faith effort to meet future MWBE/SDVOB goals is sufficient.</p> <p>A list of specific MWBE/SDVOB firms you would be partnering with is not required at this stage.</p> <p>For credit, firms must be NY State MWBE/SDVOB certified (not DBE).</p>

6.	Can you provide further detail / clarify the expectations for demand analysis/ programming? Is this specific to assessing market demand for real estate/ student housing?	The demand analysis could be in connection with any social infrastructure project. As such, the analysis would focus on the factors driving demand for such project.
7.	What is the proposer's ability to negotiate scope items for Project-Specific RFPs.	Project Specific RFP(s) will have specific requirements which must be met for the successful completion of said project.
8.	If we are looking to submit proposals for multiple service(s), are the page limits/ project references increased accordingly (e.g. If submitting for 2 scope areas, can we provide 6 specific projects instead of 3)?	Three (3) projects are expected for each service that is being proposed on. If you are proposing on more than a single panel, you may submit up to 3 projects per panel. DASNY allows example projects to overlap and be used for more than a single panel, if applicable. Please indicate what panel(s) the project applies to clearly in your proposal.
9.	Can you provide your standard Terms and Conditions for this project?	Standard Terms and Conditions will be disclosed in any future Project-Specific RFP.
10.	How many Project-Specific RFPs is DASNY anticipating to release under this contract?	The number of Project-Specific RFP(s) is unknown for this empanelment.
11.	Is the Committee planning to weight the four criteria for selection evenly (25% each)?	The criteria for selection is indicated in Section 7.3 of the RFP. This empanelment is qualifications-based.
12.	Much of the content in the "Panel specific scope of services" in the financial and technical appendices (i.e. appendices A & B) reads as required content for a proposal response, rather than specifying the services DASNY seeks, and includes many overlaps. Could DASNY provide a list of required services for each of the financial/analytical consultative services and technical advisory consultative services?	Appendices A and B provide a listing of the scope of services as well as information which a firm will possibly be required to submit to demonstrate the capability of performing the service.
13.	As this RFP does not specify a particular project or client, please confirm that, once empaneled, respondents will be able to identify and propose subcontractor partners for individual projects/scopes of work that are either (i) not included in their team's technical response to this RFP, or (ii) have not responded to this RFP themselves. This includes M/WBE and SVDDB subcontractors to satisfy the stated goals for each assignment.	DASNY confirms that once firms are empaneled, they will be able to identify and propose subcontractor partners for a Project-Specific RFP(s).

14.	<p>In <u>Section 6 – Content of Administrative Proposal</u>, it says “Tab 2. Provide a statement that you are able to meet the insurance requirements for any assigned future project.”</p> <p>Can you please tell us what those insurance requirements are specifically? Any information or guidance you can provide here would be greatly appreciated.</p>	As Project-Specific RFPs can vary greatly on scope of services requested and the amount of the project, DASNY is not able to provide general insurance requirements for this empanelment.
15.	Will DASNY please provide a list of task orders and the recipient / executing contractors previously issued under this contract from the 2020 Alternative Delivery Empanelment procurement RFP #6564?	DASNY will not be providing this listing.
16.	Which agencies / clients does DASNY forecast needing services for under the resulting contract from this RFP?	DASNY assists agencies / clients as specific projects arise. It is unknown which specific clients will be needing these services in the future.
17	<u>Regarding RFP Section 5.1, Tab 3 on page 8:</u> Is it correct that DASNY is requesting a maximum of three (3) specific projects, each with one (1) reference contact, for a total of three (3) references? If not, please clarify.	DASNY confirms this is correct.
18	<u>Regarding RFP Sections 4.1, 5.1 Tabs 7 & 8, and Attachment A Diversity Questionnaire:</u> Has DASNY considered revising RFP Sections 4.1, 5.1 Tabs 7 & 8, and Attachment A Diversity Questionnaire in response to recent Executive Orders that make it potentially problematic for proposers to comply with these DASNY requirements as written? These are: Executive Order 14151, <i>Ending Radical and Wasteful Government DEI Programs and Preferencing</i> (January 20, 2025); Executive Order 14148, <i>Initial Rescissions of Harmful Executive Orders and Actions</i> (January 20, 2025); and Executive Order 14173, <i>Ending Illegal Discrimination and Restoring Merit-Based Opportunity</i> (January 21, 2025)	N/A. DASNY projects are not federally funded.