

Section 2 –
9) Engagement Requirements **Must the prime firm be Authorized to provide Engineering/Design Services in New York. State from the State Education Department - or an a subconsultant possess that license?** Yes, the prime firm must be authorized to provide Engineering / Design Services in New York State.

Section 7 –
10) Submission of Proposals **Does DASNY require all of the items listed in 7.1 section 4.c adminstrative proposal for every team member or just the prime.** Only the Prime.

Section 1 -
11) General Information **Will DASNY select multiple consultants for purpose of engaging in contracts within each region and then require competitive bids for each potential task order (e.g., request proposals from more than one approved contracted vendor in the same geographic region)?** Yes, DASNY will be selecting multiple consultants to engage in contracts within various regions.
No, we do not anticipate that you will be required to submit competitive bids for each potential task order.

12) Other **Is a firm that is awarded the contract able to add new regions after the contract is awarded?** A selected firm may elect to add additional office locations and expand their environmental services to additional regions in NYS.

13) Other **What are the payment terms?** Please reference:
Attachment a1. Sample Contract (Chapter 1) Article 6 - Compensation of Professional

14) Other **Are mark-ups for labs allowed?** No, mark-ups for labs are not allowed.

15) Other **Please explain the max rate vs actual rate on the Analytical Table.** Actual Rate is what is actually being invoiced.
Max Rate is the maximum allowable bill rate, per agreement with DASNY.

16) Other	Is there an annual escalation rate in the contract?	The decision on whether or not to add escalation to the contract is TBD. DASNY will negotiate directly with the awarded firms.
17) Other	Do all subcontractors need to be prequalified by DASNY?	DASNY approves the use of specific subcontractors on a per project basis.
18) Section 4 – Content of Cost Proposal	TCLP Lead and TCLP RCRA Metals are listed in the Standard Cost Proposal – Analytical Form as needing to be on a 48 hour turn around time (TAT). The method requirements for this procedure makes it very difficult to meet a 48 hour TAT. Will a lab’s minimum 3 day TAT for these tests be acceptable?	Yes, modify the TATs as necessary for the laboratory's proposed analytical rates.
19) Section 3 - Content of Technical Proposal	As an alternate to Atomic Absorptions Spectroscopy (AAS) technology for lead in paint chips and lead in dust wipes, would ICP-Trace or ICP-MS be a viable replacement method?	Yes, any method acceptable to the EPA and New York State Department of Health ELAP, for the specific parameter, is an allowable alternative method.
20) Section 1 - General Information	What environmental projects does DASNY anticipate outside of asbestos services?	Refer to the scope of services in Chapter 2 of the sample contract.
21) Section 4 – Content of Cost Proposal	It appears that the Analytical Form (Attachment K) is a non-fillable spreadsheet. Please advise how best to complete the form.	Attachment K has been corrected, and re-uploaded under Attachments. Complete the form by filling in the Laboratory Names and Actual Cost per Test/Equipment listed.
22) Other	Are there any line items for reimbursable expenses (i.e: field supplies, PPE, travel)?	Please reference Attachment a1. Sample Contract (Chapter 1) - Definitions : Reimbursable Expenses - Article 6 - Compensation of Professional, Section 6.4 - Appendix A - Professional's Payment Schedule, Section C - Reimbursable Expenses