



DASNY

ADDENDUM NO.: 2

IFB or RFP NO.: Re-Bid 728

Description: Provide Point-of-Sale Software associated hardware and implementation services for retail cannabis dispensaries across NYS

RFI's due November 28, 2022 at 4PM

Re-Bid Opening Date: December 2, 2022, at 2:00PM

Specifics of the Addendum: Responses to the Requests for Information (RFI's):

Question 1: How does DASNY define "complete POS System"? Does DASNY intend "complete" to mean a POS System sufficient to operate a single POS terminal? Or is DASNY seeking a bid for a POS System that can operate an unlimited number of POS terminals within a CAURD dispensary?

Response 1: Please refer to DETAILED SPECIFICATIONS under NOTICE AND INFORMATION FOR BIDDERS document. The POS system should be able to operate on an unlimited number of POS terminals within a CAURD dispensary.

Question 2: Do bidders need to include rate quotes for cashless payment solutions within its response?

Response 2: No, Bidders do not need to include quotes for the cashless payment solutions. The system should be able to accommodate multiple cashless payment solution options, but the decision as to which solution to use will be the CAURD Licensee's decision.

Question 3: Can hardware kits be priced on a per-month basis (installment payments) or are bidders required to submit upfront pricing for each unit of the hardware kit?

Response 3: Upfront pricing should be submitted. The Bid Breakdown requests pricing for a qty 1 hardware kit. Multiple hardware kits or pieces of a hardware kits may be required during dispensary build-out, therefore, a cost breakdown with unit costs is required as an attachment.

Question 4: Is the bid pricing for the hardware kit for the first POS terminal only? Or must the submitted bid for the hardware kit also extend to any quantity of hardware kits ordered by the CAURD dispensary?

Response 4: Bid Pricing is for a quantity of one (1) hardware kit as described in the Detailed Specifications and as listed below. An itemized price breakdown for each item in the hardware kit should be provided. Each dispensary will require multiple POS terminals. The number of terminals will be determined based on dispensary size and location. The awarded bidder will work with the Design Build Firm to make that determination. Bid pricing should be on a quantity one (1) hardware kit and broken down in an attachment with the unit cost(s) of each piece of hardware included in the kit.

- 1) A scanner
- 2) A terminal set (Touch screen and ducking station, if applicable)
- 3) A Cash drawer
- 4) A Receipt printer
- 5) A label printer
- 6) Cables and/or any other necessary accessories

Question 5: A question regarding Transaction Module 1.2. How do we outline our ability to abide by this? Is this just something we can just demo to the state? As we can easily integrate with any provider the licensee choses.

Response 5: Bidder should confirm in writing that their system is able to accommodate multiple cashless solution options. Yes, the low qualified bidder will be able to demo.

Question 6: How are the bidders supposed to price in the one-time costs? Should they each be line-itemed out, or is it a part of the total bid price?

Response 6: Any additional one-time costs other than implementation should be included in the miscellaneous line. One-time costs should be per dispensary. The miscellaneous cost line is for miscellaneous costs for one (1) dispensary. A breakdown of the items included in the miscellaneous costs should be attached to the bid.