



ADDENDUM NO.: 3

IFB or RFP NO.: 728

Description: Provide Point-of-Sale Software associated hardware and implementation services for retail cannabis dispensaries across NYS

Project: DASNY OCM

Bid Opening Date: September 15th, 2022, at 2:00PM

Specifics of the Addendum: Answer questions received during the RFI period.

Question: With regards to the "Intent to Bid" due on August 29, what is the potential bidder required to include in providing notice? Is this simply a cover letter introducing the potential bidder and expressing its intention to subsequently submit a formal bid by the September 15th deadline? Are there other key items or information that must be included?

Response: **Page 2 of the Intent to Bid includes a list of required documentation. Listed below for reference. Once we receive the Intent to Bid document we will review and notify the Bidder as to whether or not they meet the pre-qualifications and if yes, they may submit a Bid by the 9/15/22 deadline. Submitting an Intent to Bid does not obligate a Bidder to submit a Bid.**

- **1. A signed Intent to Bid Form.**
- **2. Documentation demonstrating Proposer having 3+ years experience in the Cannabis Industry.**
- **3. Documentation providing details as to where Provider's system is currently in use at Cannabis Retail Dispensaries. (Provide locations, number of years in use and how the system is configured to comply with state regulations).**
- **4. New York State Cannabis Licensees will be required by the State of New York to submit data from their independently procured third-party Seed to Sale tracking system to the contracted State solution via API. The Point-of-Sale System Proposer should ensure that their proposed system configures with and has the ability to transfer all required data on a real time basis to the Seed to Sale tracking system (i.e., customization of system to integrate with the Seed to Sale tracking system).**
- **5. Proposer should confirm their product operates as a software as a service (SaaS).**
- **6. E-commerce, Cashless ATM's or other applications that shall fully integrate with the Point of Sale System or Licensee's website.**
- **7. Proposer shall confirm their system provides multi-location management functionality to simplify and streamline cannabis retail operations. Get stock levels across all stores, transfer between locations, set up location-level pricing, see real-time location-level inventory, perform bulk editing, and assign granular employee security permissions for better control.**
- **8. Proposer shall refer to the Notice and Information for Bidders for further information regarding DASNY's role and the Fund. Proposer shall acknowledge their understanding of DASNY's role in this Procurement.**

- **9.NYS Vendor Responsibility Questionnaire – Provide a copy of the certification (if filed online).**
- **10. Confirmation the Point of Sale System Provider can comply with all insurance requirements.**

Question: With regards to the "Request for Information" due on August 30, are questions required to be submitted in a specific format? Can such information requests be incorporated into the initial "intent to bid" letter/document or must they be sent separately?

Response: **All questions can be sent via email for both the Intent to Bid followed by the Bid.**

Question: In what format will information requests be addressed? Does DASNY circulate responses in writing, or via conference call or some other method?

Response: **Q&A's are posted as addenda to the Bid.**

All other terms and conditions of the original Invitation for Bids shall remain the same.