

**ENERGY PERFORMANCE CONTRACT RFP 7579
QUESTIONS AND ANSWERS**

QUESTIONS	ANSWERS
1 How do we submit our Technical and Cost Proposals?	DASNY will only be accepting electronic proposals. Please email DownstateRFPcoordinator@dasny.org with the subject line: "RFP 7579 Energy Performance Contracting Request Access-Firm Name." It is strongly encouraged to request access to the site before the due date.
2 Is there any pre-proposal conference and would you be sharing interested vendor list for this RFP?	There is no pre-proposal conference. Firms can view the interested supplier list on our website at www.dasny.org
3 As data collection is critical to increasing energy efficiency, will monitoring/remote monitoring of the power/cooling infrastructure be a component of the solution? Our firm offers environmental, power, and dCIM monitoring software designed to monitor and measure this type of data for the purpose of increasing energy efficiency. Is this type of solution pertinent to the overall RFP?	Data collection and monitoring are components of the required scope of work, including but not necessarily limited to energy assessments, FEA and M&V
4 My firm is not a contractor (Energy Services Company) and we would not propose on this type of opportunity, but we are expert consultants for Owner's when implementing these programs. We act as the technical/financial/contractual expert on the Owner's side of the table to maximize the value and minimize the risks for the customer. Does DASNY contemplate these types of services for its clients? Specifically, SUNY/CUNY projects would benefit greatly from this guidance.	DASNY procures a range of energy related services on behalf of our clients. DASNY recommends that firms monitor the NYS Contract Reporter and the DASNY website for opportunities.
5 Cost Proposal Tab 2 – Overhead and Profit Multiplier: What documentation does the bidder need to provide to DASNY to demonstrate a previously approved DASNY or other State Agency design and construction Overhead and Profit multiplier?	If you have a previously approved DASNY multiplier, please submit your most current approved SCP form. If you have an approved multiplier from another State Agency, please provide proof in writing on letterhead from that State Agency.
6 Cost Proposal Tab 3 - Do the unloaded rates being requested in the Classification & Rate Form need to be by specific individual or can an unloaded hourly rate be provided by labor category?	You must list the individual names and their actual hourly rates. This form must also be signed by an Authorized Officer.
7 Section 1.2 - Paragraph 1 - Does DASNY have any more information about expected projects that may result from this contract (e.g. portfolio of interested clients, anticipated projects/sites per year, goals for portfolio reduction, etc.)?	DASNY implements a wide range of energy related projects on behalf of our various client agencies in accordance with applicable regulatory requirements, executive orders, laws and mandates, and with client goals and objectives.
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