**Attachment 6 - Price Proposal**

**[Note to Proposers:** *This form will be Attached as Exhibit B to the Base Contract*]

**DESCRIPTION**

This Exhibit B to the Base Contract states the agreed and negotiated markups and fees for the Contractor's participation in the EPCP. This information was provided in the Contractor's response to the RFP.

1. Markups, Margins, Costs and Fees

For any project under the EPCP, the Contractor's cost, markups, margins and fees must not exceed the maximums established in the table below.

Program Participants may choose to accept audit costs, markups, margins and fees proposed by the Contractor for individual projects without further negotiation, provided they do not exceed the maximums established in the tables below, or directly negotiate with the Contractor for reductions as dictated by individual facility or project requirements. The Contractor may also propose lower audit costs, markups, and fees depending upon individual project considerations or their own internal business approach.

* 1. **Cost Markups**

The table below indicates the proposed maximum markups for each category listed.

|  |  |
| --- | --- |
| **Construction Costs** | **Maximum Markup above actual costs (if any)** |
| Subcontractor Costs (Contractor Costs to Contractor) |  |
| Other direct purchases of equipment, material, supplies by the Contractor (do not include subcontractor supplied purchases as they should be included above) |  |
| Design (state at right whether this shall be completed by the Contractor or subcontracted) |  |
| Project Management (state at right whether this shall be completed by the Contractor or subcontracted) |  |
| Commissioning (state at right whether this shall be completed by the Contractor or subcontracted) |  |
| Training (state at right whether this shall be completed by the Contractor or subcontracted) |  |
| Construction Measurement and Verification (state at right whether this shall be completed by the Contractor or subcontracted) |  |
| Operations Measurement and Verification (state at right whether this shall be completed by the Contractor or subcontracted) |  |
| Permits (markup allowed only if permits are acquired by Contractor) |  |
| Performance and Payment Bond |  |
| Insurance |  |
| Parent Guaranty, where applicable |  |

* 1. **Project Margins**

The table below provides the maximum margins that will be applied to any project within this program.

|  |  |
| --- | --- |
| **Project Margin** | **Maximum % Margin** |
| Overhead Percent |  |
| Profit Percent |  |

* 1. **Audit Fee**

The table below provides the maximum fee to conduct the DASNY IGA, where applicable, on a cost per square foot basis. [The Contractor agrees that the proposed maximum fee may be adjusted to incorporate a Contractor’s responsibility to adhere to and complete the full scope of work as presented in the DASNY IGA and for any projects which are not done a per sqft basis**.**]**[[1]](#footnote-1)**

|  |  |  |
| --- | --- | --- |
|  |  | **Proposed Max cost per sf** |
|  | Investment Grade Audit and Project Proposal | $/sf |

* 1. **Other Fees**

The table below presents annual cost categories with applications descriptions. Markups on fees are not allowable under the EPCP.

|  |  |  |
| --- | --- | --- |
| **Annual Cost Category** | **How Price is Determined** | **Years Applied (One-time, Annual, etc.)** |
| Warranty |  |  |
| Post-Retrofit Measurement & Verification |  |  |
| Maintenance |  |  |
| Other: |  |  |
| Other: |  |  |
| Other: |  |  |

1. Open Book Pricing

Open book pricing is full disclosure by the Contractor to the Program Participant of all costs and markups for materials, labor, and services received during the project development, implementation, and performance period phases. The Contractor is required to provide open book pricing in accordance with and as defined in the DASNY EPC.

1. **NTD**: Amount to be updated following pre-qualification and release of the form IGA. [↑](#footnote-ref-1)