



Grants Admin Application RFP: Pre-proposal meeting
June 21, 2017; 2:00pm
Question and Answers Transcript

Q1: Will the slides be made available to participants?

A1: We can post the slides as well as any questions and answers received, we can get those up today as well.

Q2: Will the recording also be made available to participants?

A2: Yes

Q3: So the original \$75,000 first year budget no longer applies?

A3: That is correct, this is a qualification based RFP, so we will select the product and the vendor that we want to work with. The product that satisfies the requirements will be selected, and we will negotiate with the selected vendor.

**Sara Richards at DASNY provides a clarifying remark as it relates to the response from question #3.*

Just to throw in an additional piece of information about that \$75,000. I know that as I said it was a frequent question and confusion. In a qualification based selection process, we're going to look at just the substantive information about the system first. We're not even going to look at the cost information until after we have selected (the firm), and there will be a team of people looking at these applications. So, after we find substantively, the one that meets are needs, it only then that we are going to look at costs. So hopefully that clarifies what role that costs will have in the process.

Q4: What type of continuing support services are required?

A4: We would like the vendor to continue to upgrade the product when new versions are available. We would like to get those upgrades. We would like the vendor to work with us on any technical issues, if there are ongoing issues with data issues or an application issue, we would like to work with the vendor. We will work with the vendor on new releases and upcoming capabilities, we are not expecting the vendor to build a custom solution just for DASNY. We are expecting to use a product that can be configured for DASNY and we would work with you on changes, upgrades, conversions, errors, disaster recovery, and we also expect you to provide us a secure hosted environment, if it is a hosted application then we would expect the vendor to keep up with the technology changes and process changes to make sure the environment remains secure.



Q5: Where should the active directory integration costs be place on the cost sheet?

A5: It would be part of the implementation costs. Again, active directory integration as a single sign on would be nice to have so you can include that under implementation.

Q6: You just mentioned that the active directory is nice to have; if a vendor does provide that costing and another vendor does not, how are you going to evaluate that?

A6: Again, were not looking at the cost until the vendor is selected. So, we are looking at the product from the vendor that satisfies most of the requirements. And once we pick the product and vendor, that is the best application for DASNY, then we open the cost information and negoatied with the selected vendor.

Q7: (As a follow up question), you will be selecting a vendor from the technical proposal, selecting a single vendor and then reviewing costs from that vendor?

A7: That is correct.

Q8: Question on the JDE Integration, it sounds like a daily batch file is being made available today to get that into a daily import into a cloud service, is there a piece of middleware or something that IT/IS is currently using that we could use to bridge the on-premise batch file to the cloud?

A8: There will not be a need to access the file directly across the firewall. We will make the file available we will work on a file transfer protocol that will work for the vendor. We can transfer the file to you, there will not be a need to penetrate the firewall.