

**Mission Statement:** We commit to **deliver exceptional service** and professional expertise on every **financing and construction project** for our **clients and the public**, in a **cost-effective** manner, while **advancing** the **policy goals** of **New York State**.

## Metrics to Quantify Performance Goals

**Goal 1: Deliver projects/services of high quality on-time and on-budget.**

### Construction Metrics:

- **Actual completion date compared to scheduled completion date. \***
- **Actual cost compared to authorized budget.**

\*Scheduled Completion Date is a contractual date, set at the time the contract is awarded, and represents the date the contractor is obligated to complete all of the work required in the contract.

DASNY measures as “on time” any project that completes within a month of the date established as Scheduled Completion Date. For all SUNY residence hall projects, DASNY establishes a Scheduled Completion Date that is consistent with when the campus needs to occupy the building by rather than the actual contract completion date. Adjustments are made to the Scheduled Completion Date for any client approved program change that impacts the schedule.

### Public Finance Metrics:

- **Days to Market** – Goal is to achieve 100 % success in meeting these expected timeframe ranges.
  - **Existing clients:** (Resolution to Proceed to closing): 90 – 120 days.
  - **New clients:** (Resolution to Proceed to closing): 150 – 180 days.
  - **Pooled financings:** (Resolution to Proceed to closing): 150 – 180 days.
  - **State-supported debt financings:** Did DASNY meet the DOB calendar/timeline for pricing and closing? Yes/No.
- **Pricing** – Compare bond price/yield at initial sale to bond price/yield in secondary market trading (taking into consideration any market moves).

**Goal 2: Employ a professional, highly-trained, and expert workforce.**

- **Education** – Track number of employees with (highest degree):
  - undergraduate degrees.
  - graduate degrees.
- **Licenses** – Track number of employees with:
  - licenses/certifications (including, but not limited to, architects, engineers, LEED professionals, accountants, internal auditors and attorneys).

- **Employee Development and Training** – Track number of hours devoted to:
  - Professional development training.
  - NYS required training.
  - Tuition reimbursement.
  
- **Ethics Training** – Track number of hours employees are trained in ethics.

**Goal 3: Seek to advance the public policy goals of New York State.**

- **Meet or exceed MWBE Utilization Goals. \*\***
  - 30% MWBE Corporate Goal: 18% MBE; 12% WBE. In addition, DASNY shall retain the option to utilize a combined MWBE goal of 30%.
  - Continue tracking applicable Construction Goal on contracts applicable to Executive Law 15-A.
  
- **Meet or exceed SDVOB Utilization Goals.**
  - 6% SDVOB Corporate Goal

\*\* MWBE utilization goals are subject to adjustment in accordance with applicable law, including the procedures at 5 NYCRR Part 140 which permit under certain circumstances modification of applicable utilization goals.

- **Establish DASNY as a leading sustainability partner and resource.**
  - Report on adherence to Executive Orders and mandates:
    - EO#22
  
  - Report on energy efficiency and renewable energy work for completed construction projects:
    - Projected Annual Energy Savings (MMBtu)
    - Projected Annual GHG Savings (MTeCO<sub>2</sub>)
    - Projected Annual Cost Avoidance