

Proposed Operating Budget 2023-2024 Fiscal Year

December 31, 2022

Budget Highlights for 2023-2024 Proposal

- The total 2023-24 proposed operating budget of \$129,754,594 represents an increase of 11.4% over the total adopted operating budget for the 2022-23 fiscal year. This increase is entirely due to projected increases in pass through expenses, as the total proposed 2023-24 internal operating budget is down 2% from the adopted 2022-23 internal operating budget
- The 2023-24 operating results are expected to show a \$2.1M surplus, primarily as a result of adjustments to the allocation of postemployment benefits, as well as anticipated increases to available appropriations for certain construction clients.
- **Proposed 2023-24 FTEs** remain consistent with the 2022-23 budgeted FTEs and budgeted **Salaries** were increased to account for contractually obligated step advances.
- Health Insurance expenses are expected to increase by 6% due to higher rates and higher contributions associated with additional retirees.
- **Retirement contributions** are projected to increase slightly based on projected decreases to contribution rates received from the NYS Employees' Retirement System.
- **Maintenance & Operations** expenses are projected to increase slightly as DASNY expects to see increases in several categories that had been impacted by the pandemic (travel, training, office infrastructure, etc.).
- **Pass Through Insurance** is projected to increase by 5% in 2023-24, as premiums for property and general liability insurance continue to rise.
- **Post-Employment Benefit (OPEB)** expenses reflects a higher portion of DASNY's work to support its public clients, resulting in a shift in our retiree health care costs from private clients. Since this is an employee benefit, we allocate the cost based on payroll. In order to minimize volatility when our support shifts between our public and private clients, we calculate the allocation using a 5-year rolling average of the amount of employee time that has been spent supporting our public and private clients.
- **Projected Construction disbursements for 2023-24** are expected to increase slightly from 2022-23 projected totals, as DASNY is forecasting increased design and construction activity with the SUNY, CUNY and OMH programs.
- **Private Client Financings** are assumed to be consistent with historical average totals.

2022-2023 Adopted Budget vs. 2023-24 Proposed Budget

| | | ADOPTED 2022-23 BUDGET | | PROPOSED 2023-24 BUDGET | | CHANGE | |
|--|----|------------------------------|----------|-------------------------------|----|-------------|----------|
| Personal Service Salaries | \$ | 52,476,536 | \$ | 49,051,931 | \$ | (3,424,605) | -6.53% |
| Salaries | Ψ | 52,410,550 | <u>Ψ</u> | 40,001,001 | Ψ | (0,424,000) | -0.33 /0 |
| Retirement Contributions | | 6,132,500 | | 6,623,501 | | 491,001 | |
| Social Security | | 3,832,563 | | 3,547,743 | | (284,820) | |
| Health Insurance | | 13,780,836 | | 15,135,721 | | 1,354,885 | |
| Workers Compensation | | 441,034 | | 328,072 | | (112,962) | |
| Dental & Optical | | 315,735 | | 290,000 | | (25,735) | |
| Miscellaneous Benefits | | 716,000 | | 555,500 | | (160,500) | |
| Total Benefits | \$ | 25,218,668 | \$ | 26,480,537 | \$ | 1,261,869 | |
| Total Personal Services | \$ | 77,695,205 | \$ | 75,532,468 | \$ | (2,162,737) | -2.78% |
| Maintenance & Operations | | | | | | | |
| Rent & Utilities | | 2,325,745 | | 2,607,735 | | 281,990 | |
| Office Supplies & Miscellaneous Expense | | 893,843 | | 1,132,556 | | 238,713 | |
| Business Travel Expense | | 389,686 | | 430,085 | | 40,399 | |
| Management & Staff Training | | 102,774 | | 155,535 | | 52,761 | |
| Publications & Memberships | | 272,035 | | 275,842 | | 3,807 | |
| Corporate Insurance | | 980,597 | | 1,036,014 | | 55,417 | |
| Non-Capital Equipment & Equipment Leases | | 109,000 | | 9,000 | | (100,000) | |
| Legal Fees | | 200,300 | | 200,800 | | 500 | |
| Professional Services | | 677,719 | | 697,898 | | 20,179 | |
| Computer Services & Equipment | | 3,098,272 883,801 | | 3,098,272 436,609 | | - (447 102) | |
| Depreciation Expense Payment in Lieu of Taxes | | 125,000 | | 430,009 | | (447,192) | |
| Fayment in Lieu of Taxes | | 125,000 | | 125,000 | | | |
| Total Maintenance & Operations | \$ | 10,058,772 | \$ | 10,205,345 | \$ | 146,574 | 1.46% |
| Total Internal Operating Budget | \$ | 87,753,976 | \$ | 85,737,814 | \$ | (2,016,163) | -2.30% |
| Pass Through Expenses | | | | | | | |
| Pass Through Insurance | | 15,003,675 | | 19,138,963 | | 4,135,288 | |
| Post Employment Benefits | | 9,349,027 | | 20,687,171 | | 11,338,144 | |
| NYS Cost Recovery Fees | | 1,000,000 | | 1,000,000 | | 0 | |
| Other Program Specific Expenses | | 3,328,282 | | 3,190,646 | | (137,636) | |
| Total Pass Through Expenses | \$ | 28,680,984 | \$ | 44,016,781 | \$ | 15,335,797 | |
| Total Operating Budget | \$ | 116,434,960 | \$ | 129,754,594 | \$ | 13,319,634 | 11.44% |

Revenue and Expense Allocation by Program (in thousands)

| | PROJEC 2022-2 | | | PROPOS 2023-2 | | Cł | IANGE |
|--|---|---|----------|---|--|----|---|
| REVENUE* | | | | | | | |
| Private Institutions Mental Health Municipal Facilities NYS Agencies SUNY CUNY Other | \$ 6,716 28,138 2,467 24,760 16,438 44,611 1,498 | 5.4% 22.6% 2.0% 19.9% 13.2% 35.8% 1.2% | \$ | 6,602 29,925 2,388 25,307 17,416 48,079 1,888 | 5.0% 22.7% 1.8% 19.2% 13.2% 36.5% 1.4% | \$ | (114) 1,787 (78) 547 978 3,468 390 |
| | \$ 124,627 | 100.0% | \$ | 131,605 | 100.0% | \$ | 6,977 |
| Other Non-Operating Revenue | 801 | | | 800 | | | |
| Total Revenue | \$ 125,428 | | \$ | 132,405 | | \$ | 6,976 |
| ALLOCATED OPERATING EXPENSES* | | | | | | | |
| Private Institutions Mental Health Municipal Facilities NYS Agencies SUNY CUNY Other | \$ 7,080 28,260 2,173 24,760 16,438 45,448 1,498 125,656 | 5.6% 22.5% 1.7% 19.7% 13.1% 36.2% 1.2% 100.0% | \$ | 5,121 30,027 1,917 25,307 17,416 48,079 1,888 129,755 | 3.9% 23.1% 1.5% 19.5% 13.4% 37.1% <u>1.5%</u> 100.0% | \$ | (1,959) 1,768 (256) 547 978 2,631 390 4,098 |
| Other Non-Operating Expenses | 527 | | | 525 | | | |
| Total Expenses | \$ 126,183 | | \$ | 130,280 | | \$ | 4,096 |
| EXCESS (DEFICIENCY) BY PROGRAM | | | | | | | |
| Private Institutions Mental Health Municipal Facilities NYS Agencies SUNY CUNY Other | \$ (364) (122) 294 - (837) - (1,029) | | \$ \$ | 1,480 (102) 472 - - - - - - - - - - - - - - - - | | \$ | 1,845 20 178 - 837 - 2,879 |
| Other Non-Operating | 274 | | | 275 | | | - |
| Excess (Deficiency) of Revenues over Expenses* | \$ (755) | | \$ | 2,125 | | \$ | 2,880 |

* Includes Pass Through Revenue or Expenses, if applicable.

Budget and Financial Plan Summary (Mid-Year Update) April 1, 2021 - March 31, 2027 (in thousands)

(in thousands) Budgeted Revenues, Expenditures and Changes in Net Assets

| | Actual 2021-22 | Projected 2022-23 | Proposed 2023-24 | Proposed 2024-25 | Proposed 2025-26 | Proposed 2026-27 |
|---|----------------|----------------------|---------------------|---------------------|---------------------|---------------------|
| REVENUE & FINANCIAL SOURCES | | | | | | |
| Operating Revenues: | | | | | | |
| Fees for services | \$100,984 | \$102,657 | \$107,793 | \$108,575 | \$110,510 | \$112,487 |
| Rental & financing income | 485 | 475 | 475 | 475 | 475 | 475 |
| Other operating revenues | | | | | | |
| Non-operating Revenues | | | | | | |
| Income on investments | 379 | 326 | 325 | 325 | 325 | 325 |
| Other non-operating revenues | 22,242 | 21,970 | 23,812 | 22,599 | 22,399 | 22,199 |
| Total Revenues and Financial Sources | 124,090 | 125,428 | 132,405 | 131,973 | 133,708 | 135,485 |
| EXPENDITURES | | | | | | |
| Operating Expenditures: | | | | | | |
| Salaries and wages | \$49,929 | \$48,627 | \$49,052 | \$49,577 | \$50,102 | \$50,627 |
| Other employee benefits | 26,402 | 24,781 | 26,481 | 27,275 | 28,093 | 28,936 |
| Office Infrastructure | 6,263 | 7,327 | 7,709 | 7,709 | 7,709 | 7,709 |
| Legal & Professional services | 646 | 737 | 899 | 899 | 899 | 899 |
| Other operating expenditures | 1,756 | 1,878 | 1,598 | 1,598 | 1,598 | 1,598 |
| Total Operating Expenditures | 84,997 | 83,351 | 85,738 | 87,057 | 88,400 | 89,768 |
| Non-internal operating expenditures | 41,532 | 42,305 | 44,017 | 44,391 | 44,783 | 45,192 |
| Total Operating Budget | 126,529 | 125,656 | 129,755 | 131,449 | 133,183 | 134,960 |
| Non-Operating Expenses | 390 | 527 | 525 | 525 | 525 | 525 |
| Total Expenditures | \$126,919 | \$126,183 | \$130,280 | \$131,973 | \$133,708 | \$135,485 |
| Excess (Deficit) of revenues over expenditures | -\$2,829 | -\$755 | \$2,125 | \$0 | \$0 | \$0 |

2023-24 Operating Budget – Key Assumptions

<u>Salary</u>

| Fiscal Year | #FTEs |
|------------------------------|-------|
| 2020-21 (fiscal year-end) | 488 |
| 2021-22 (budget) | 473 |
| 2021-22 (fiscal year-end) | 450 |
| 2022-23 (budget) | 490 |
| 2022-23 (current) | 463 |
| 2022-23 (projected year-end) | 475 |
| 2023-24 (proposed) | 490 |
| | |

• As of 12/8/22, DASNY has 463 full-time equivalent positions (2022-23 budget assumed 490).

Employee Medical Benefits

- The proposed 2023-24 budget for health insurance includes a projected 6% increase over projected 2022-23 expenses to account for anticipated rate increases and increases in plan participation.
- DASNY's two most popular health insurance plans, Empire Plan and CDPHP, are expected to see rate increases of 10% and 7% respectively in 2023.
- The November 2022 payment for health insurance totaled \$1.4M, with \$589k paid by DASNY for active employees and \$600k paid for retirees (balance was employee contributions and dental benefit expenses).
- 2022-23 health insurance expenditures are expected to total \$14.3M, with \$7.1M (50%) of the expenses being associated with active employees and the remaining \$7.2M (50%) being associated with retirees.

| Fiscal Year | Active Employees | Retirees | <u>Total Expense</u> |
|---------------------|----------------------|----------------------|----------------------|
| 2019-20 | \$6,988,406 (55.41%) | \$5,623,819 (44.59%) | \$12,612,225 |
| 2020-21 | \$7,109,683 (54.70%) | \$5,888,492 (45.30%) | \$12,998,175 |
| 2021-22 | \$6,951,886 (52.77%) | \$6,221,770 (47.23%) | \$13,173,655 |
| 2022-23 (projected) | \$7,099,864 (49.72%) | \$7,179,117 (50.28%) | \$14,278,982 |
| 2023-24 (proposed) | \$7,454,858 (49.72%) | \$7,538,073 (50.28%) | \$14,992,931 |

• Active DASNY employees currently pay 29% of the cost of family and 16% of the cost of individual coverage. Retirees pay 25% of the cost of family and 10% of the cost of individual coverage but could use any accrued sick leave to cover their contributions (DASNY could pay up to 100% of the employee's contributions in these cases).

Employee NYS Retirement

• The proposed 2023-24 retirement expense reflects the contribution rates in the annual estimate provided by the NYS Employee Retirement System, all of which are projected to increase slightly compared to actual 2022-23 contribution rates.

Cost allocation – Public vs. Private

| Fiscal Year | Public | Private | Comments |
|--------------------|--------|---------|------------------------------|
| 2020-21 | 92.54% | 7.46% | Actual |
| 2021-22 | 94.13% | 5.87% | Actual |
| 2022-23 (adopted) | 93.09% | 6.91% | Based on historical averages |
| 2022-23 (mid-year) | 93.79% | 6.21% | Based on historical averages |
| 2023-24 (proposed) | 94.52% | 5.48% | Based on historical averages |

Post-Employment Benefits Adjustment

| Fiscal Year | Non-Surplus | % Non-Surplus | Surplus | % Surplus |
|--------------------|-------------|---------------|---------------|-----------|
| 2020-21 | \$2,698,568 | 91.36% | (\$2,698,568) | 8.64% |
| 2021-22 | \$994,360 | 92.16% | (\$994,360) | 7.84% |
| 2022-23 (adopted) | \$1,994,616 | 92.67% | (\$1,994,616) | 7.33% |
| 2022-23 (mid-year) | \$1,174,736 | 91.83% | (\$1,174,736) | 8.17% |
| 2023-24 (proposed) | \$2,182,635 | 92.81% | (\$2,182,635) | 7.19% |

Upfront Financing Fees- Private Clients

No change from fee structure that was adopted on March 2, 2022

Private Institutions

| Standa | ard Deals over \$20M | \$125,000 |
|----------------------------|--|--|
| Public | y Offered Deals under \$20M | \$100,000 |
| Health Care | | |
| Standa | ard Deals | \$150,000 |
| • | ex/Obligated Groups with more than 3 borrowers) | \$150,000 (minimum, additional \$30k added for each borrower for |
| <u>Other</u> | | |
| Public | School District | \$150,000 |
| Multipl | e Issuance Deals | Plus \$15,000 each additional issuance |

Fees – # of deals and total fees collected

| Fiscal Year | High | er Ed | Health | Са | re |
|--------------------|------|-------------|--------|----|---------|
| 2020-21 | 11 | \$1,286,298 | 2 | \$ | 200,000 |
| 2021-22 | 9 | \$1,224,251 | 1 | \$ | 200,000 |
| 2022-23 (adopted) | 12 | \$1,500,000 | 2 | \$ | 300,000 |
| 2022-23 (mid-year) | 9 | \$1,185,749 | 3 | \$ | 540,000 |
| 2023-24 (proposed) | 12 | \$1,500,000 | 2 | \$ | 300,000 |

Bond Administration Fees – Private Clients

No change from fee structure that was adopted on March 2, 2022

Private Institutions

Borrowers will have the option of paying the first ten years of administrative fees at the time of closing.

- Fixed Rate
 - o 6 Basis points per series on a declining balance for 3 years with \$100,000 annual cap.
 - o 3 Basis points per series on a declining balance after 3 years with \$100,000 annual cap.
- Variable Rate
 - o 6 Basis points per series on a declining balance for 3 years with \$100,000 annual cap.
 - 5 Basis points per series on a declining balance after 3 years with \$100,000 annual cap.

Health Care

Borrowers will have the option of paying the first ten years of administrative fees at the time of closing.

- Fixed Rate
 - o 10 Basis points per series on a declining balance for 3 years with \$100,000 annual cap.
 - 4 Basis points per series on a declining balance after 3 years with \$100,000 annual cap.
- Variable Rate
 - o 10 Basis points per series on a declining balance for 3 years with \$100,000 annual cap.
 - o 6 Basis points per series on a declining balance after 3 years with \$100,000 annual cap.

Institutional Cap - No single institution will pay DASNY more than \$250,000 in administrative fees in each fiscal year (Institutions with FHA bonds are not subject to the institutional cap).

Bond Admin Fees (including TELP and defeasance fees) – Surplus Generating Clients

\$million

| Fiscal Year | Higher Education | <u>Health Care</u> | <u>MH</u> | <u>Schools</u> | <u>Total</u> |
|--------------------|------------------|--------------------|---------------|----------------|--------------|
| 2020-21 | \$2.95 (54.5%) | \$1.46 (26.9%) | \$0.39 (7.2%) | \$0.62 (11.4%) | \$5.43 |
| 2021-22 | \$2.83 (52.2%) | \$1.73 (32.0%) | \$0.20 (3.7%) | \$0.66 (12.1%) | \$5.42 |
| 2022-23 (adopted) | \$2.69 (56.8%) | \$1.42 (30.0%) | - | \$0.63 (13.2%) | \$4.73 |
| 2022-23 (mid-year) | \$2.73 (57.9%) | \$1.33 (28.3%) | - | \$0.65 (13.8%) | \$4.71 |
| 2023-24 (proposed) | \$2.52 (56.3%) | \$1.31 (29.2%) | | \$0.65 (14.5%) | \$4.48 |

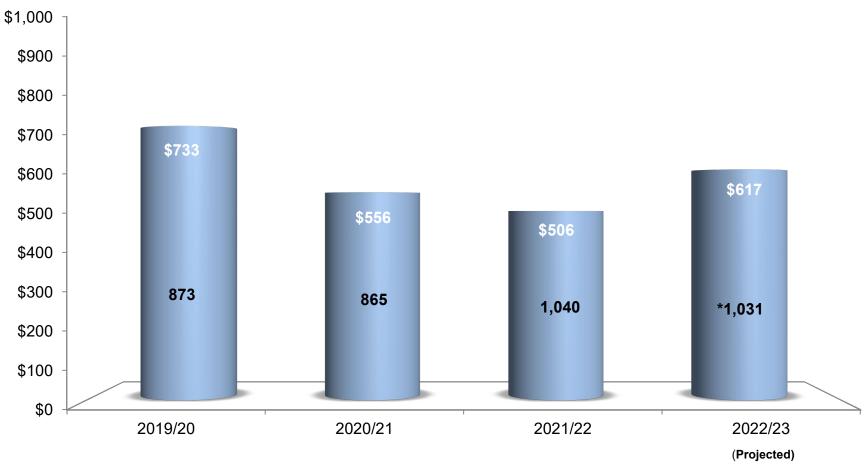
Private Client Defeasances

| Fiscal Year | Defeasances | Annual Revenue Loss |
|-------------------------|-------------|---------------------|
| 2018-19 | 9 | \$127,969 |
| 2019-20 | 6 | \$173,139 |
| 2020-21 | 11 | \$318,147 |
| 2021-22 | 2 | \$ 88,012 |
| 2022-23 (as of 12/8/22) | 4 | \$ 45,608 |

Bond Admin Fees – Largest Administrative Fees

| Institution | <u>2021-22 (actual)</u> | 2022-23 (projected) | 2023-24 (projected) |
|--------------------------------|-------------------------|---------------------|---------------------|
| Columbia University | \$250,000 | \$250,000 | \$250,000 |
| Cornell University | \$250,000 | \$250,000 | \$250,000 |
| Memorial Sloan Kettering | \$250,000 | \$250,000 | \$250,000 |
| New York University | \$250,000 | \$250,000 | \$250,000 |
| Northwell Health | \$250,000 | \$250,000 | \$250,000 |
| Rockefeller University | \$250,000 | \$250,000 | \$250,000 |
| The New School | \$160,665 | \$213,712 | \$230,081 |
| Montefiore Medical Center | \$200,000 | \$200,000 | \$200,000 |
| St. John's University | \$190,532 | \$198,304 | \$195,416 |
| NYU Hospitals Center | \$211,820 | \$202,981 | \$194,504 |
| Fordham University | \$205,248 | \$183,207 | \$136,046 |
| Mount Sinai School of Medicine | \$122,584 | \$119,788 | \$119,788 |
| Orange Regional Medical Center | \$107,370 | \$103,597 | \$ 99,663 |

Construction Workload – Dollar value and number of projects (in millions)



* As of 10/31/22

Appendices

Background

The Dormitory Authority of the State of New York (DASNY) was established in 1944 for the purpose of financing and constructing dormitories for the State Teachers' Colleges to accommodate returning WWII veterans. Over the years, new legislation has enabled DASNY to provide financing and construction services to public and private universities, not-for-profit healthcare facilities, courts, libraries and other institutions that serve the public good. DASNY is also a leader in advancing New York State's public policy initiatives in green construction and diversity in public procurement. Today, some of DASNY's largest clients include City University of New York, NYS Department of Mental Hygiene, and the State University of New York.

2023-2024 Budget Timeline

- 10/7/22 Distribute 2023-2024 M&O budget packages to budget managers for completion.
- 10/7 11/18/22 Review current year activity to date, consult budget managers for their forecasts, research changes in rates and premiums and project total expenditures for 2022-2023.
- 11/4/22 All budget requests due to Budget office.
- 11/7/22 Update revenue and expense projections by program for 2022-2023 based on labor allocations to date.
- 11/7 11/18/22 Review budget requests; consult with budget managers for further clarification where needed.
- 12/12/22 Review preliminary numbers with Executive Management.
- 12/21/22 2nd review with Executive Management.
- 12/16/22 12/23/22 Finalize all calculations and reports.
- 12/23/22 Final review with Executive Management.
- 12/23/22 12/30/22 Finalize budget package
- 12/30/22 Post proposed budget; mail budget package to DASNY Board and others as required by Public Authorities law.
- 1/4/22 3/1/22 Board members review and comment.
- 2/8/22 Update financial plan.
- 2/8 2/17/22 Review final budget package with Executive Management.
- 2/21/22 Mail final budget package to the DASNY Board.
- 3/1/22 Vote by DASNY Board on resolution to adopt 2023-2024 proposed operating budget.

Glossary of Expense Categories

Salaries – Wages paid to DASNY staff.

Retirement Contributions – Annual employer contributions to NYS Employee Retirement System and the NYS Voluntary Defined Contribution Program for active DASNY employees.

Social Security - Employer share of required federal tax payment on wages paid to DASNY staff.

Health Insurance – Employer share of health insurance premium expenses for active and retired DASNY staff.

Workers Compensation – Premium costs for DASNY's required Workers Compensation insurance coverage and associated claim payments.

Dental/Optical - Employer share of dental/optical insurance premium expenses for active DASNY staff.

Miscellaneous Benefits - Employer costs for benefits such as parking, commuting expenses/taxes, and tuition benefits.

Rent & Utilities - Monthly rent payments for office space in NYC, Rochester and various field sites and utilities for DASNY's main offices.

Office Supplies & Miscellaneous Expense – Various building/office expenses such as copier maintenance, building maintenance, service contracts, field site maintenance expenses and marketing costs.

Business Travel Expense - Expenses for employee travel including hotels, train tickets and mileage reimbursement.

Management & Staff Training - Departmental and DASNY-wide training expenses.

Publications & Memberships – Various publications for Public Finance, Construction and Communications as well as professional memberships for DASNY staff.

Corporate Insurance – Premium costs for various DASNY insurance policies including property, general liability, automobile and directors & officers.

Non-Capital Equipment & Equipment Leases – Equipment purchases that do not meet the criteria for capitalization, including DASNY fleet vehicles and miscellaneous office furniture.

Legal Fees – Outside Counsel for DASNY corporate matters.

Professional Services – Consulting costs including the annual audit, public work wage investigator services and various other professional services.

Computer Services & Equipment - Computer maintenance costs, consulting costs, license fees, software costs, computer equipment, etc.

Estimated Depreciation – Depreciation of DASNY's capital assets.

Payment in Lieu of Tax – Annual payment for DASNY's Albany office in lieu of property taxes.

Pass-Through Insurance – Premium expenses for insurance policies that DASNY procures on behalf of its clients, including property and general liability coverage. Costs are billed directly to clients.

Post-Employment Benefits – Expenses for future liability of post-employment health care benefits per Government Accounting Standards Board (GASB) statement 75.

NYS Cost Recovery Fee - Fee payable to NYS based on DASNY use of NYS resources.

Other Program Specific Expenses – Expenses paid by DASNY on behalf of various clients including specialized consultant costs, legal fees and trustee/custody fees.

2022-2023 Adopted Budget vs. 2022-23 Projected Expense

| | | ADOPTED 2022-2023 BUDGET | I | PROJECTED 2022-23 EXPENSE | | CHANGE | |
|--|----|--|----------|--|----------|--|--------|
| Personal Service Salaries | \$ | 52,476,536 | \$ | 48,626,931 | \$ | (3,849,605) | -7.34% |
| Retirement Contributions Social Security Health Insurance Workers Compensation Dental & Optical Miscellaneous Benefits | * | 6,132,500 3,832,563 13,780,836 441,034 315,735 716,000 | <u>*</u> | 5,841,889 3,488,774 14,278,982 358,500 284,389 528,883 | <u>+</u> | (290,611) (343,790) 498,146 (82,534) (31,346) (187,117) | 1.0470 |
| Total Benefits | \$ | 25,218,668 | \$ | 24,781,416 | \$ | (437,252) | |
| Total Personal Services | \$ | 77,695,205 | \$ | 73,408,347 | \$ | (4,286,857) | -5.52% |
| Maintenance & OperationsRent & UtilitiesOffice Supplies & Miscellaneous ExpenseBusiness Travel ExpenseManagement & Staff TrainingPublications & MembershipsCorporate InsuranceNon-Capital Equipment & Equipment LeasesLegal FeesProfessional ServicesComputer Services & EquipmentDepreciation ExpensePayment in Lieu of Taxes | | 2,325,745 893,843 389,686 102,774 272,035 980,597 109,000 200,300 677,719 3,098,272 883,801 125,000 | | $\begin{array}{c} 2,513,931\\ 1,024,061\\ 371,968\\ 66,900\\ 255,409\\ 932,713\\ 112,892\\ 151,500\\ 585,786\\ 2,981,700\\ 820,704\\ 125,000\end{array}$ | | 188,186 130,218 (17,718) (35,874) (16,626) (47,884) 3,892 (48,800) (91,933) (116,572) (63,097) | |
| Total Maintenance & Operations | \$ | 10,058,772 | \$ | 9,942,565 | \$ | (116,207) | -1.16% |
| Total Internal Operating Budget | \$ | 87,753,976 | \$ | 83,350,912 | \$ | (4,403,064) | -5.02% |
| Pass Through Expenses Pass Through Insurance Post Employment Benefits NYS Cost Recovery Fees Other Program Specific Expenses Total Pass Through Expenses | \$ | 15,003,675 9,349,027 1,000,000 3,328,282 28,680,984 | \$ | 18,227,584 20,887,171 - 3,190,646 42,305,401 | \$ | 3,223,909 11,538,144 (1,000,000) (137,636) 13,624,417 | |
| Total Operating Budget | \$ | 116,434,960 | \$ | 125,656,313 | \$ | 9,221,353 | 7.92% |
| וסומו סףפומנוווא שממאפר | Ψ | 110,434,300 | Ψ | 120,000,010 | Ψ | 3,221,333 | 1.5270 |

2021-2022 Actual Expense vs. 2022-23 Projected Expense

| | | ACTUAL 2021-22 *EXPENSE | | PROJECTED 2022-23 EXPENSE | | CHANGE | |
|---|----|-------------------------------|----|---------------------------------|----------|-------------------------|----------|
| Personal Service Salaries | \$ | 50,064,116 | \$ | 48,626,931 | \$ | (1,437,185) | -2.87% |
| Salaries | Ψ | 30,004,110 | Ψ | 40,020,001 | <u>Ψ</u> | (1,407,100) | -2.07 /0 |
| Retirement Contributions Social Security | | 8,492,866 3,581,608 | | 5,841,889 3,488,774 | | (2,650,977) (92,834) | |
| Health Insurance | | 13,269,849 | | 14,278,982 | | 1,009,133 | |
| Workers Compensation | | 330,006 | | 358,500 | | 28,494 | |
| Dental & Optical Miscellaneous Benefits | | 312,695 414,884 | | 284,389 528,883 | | (28,306) 113,999 | |
| Total Benefits | \$ | 26,401,908 | \$ | 24,781,416 | \$ | (1,620,492) | |
| | | | | | | | |
| Total Personal Services | \$ | 76,466,024 | \$ | 73,408,347 | \$ | (3,057,677) | -4.00% |
| Maintenance & Operations | | | | | | | |
| Rent & Utilities | | 1,893,381 | | 2,513,931 | | 620,550 | |
| Office Supplies & Miscellaneous Expense | | 1,052,362 | | 1,024,061 | | (28,301) | |
| Business Travel Expense | | 312,580 | | 371,968 | | 59,388 | |
| Management & Staff Training | | 44,220 | | 66,900 | | 22,680 | |
| Publications & Memberships | | 278,788 | | 255,409 | | (23,379) | |
| Corporate Insurance | | 781,862 | | 932,713 | | 150,851 | |
| Non-Capital Equipment & Equipment Leases | | 3,392 | | 112,892 | | 109,500 | |
| Legal Fees | | 42,767 | | 151,500 | | 108,733 | |
| Professional Services | | 603,441 | | 585,786 | | (17,655) | |
| Computer Services & Equipment | | 2,678,726 | | 2,981,700 | | 302,974 | |
| Depreciation Expense | | 848,965 | | 820,704 | | (28,261) | |
| Payment in Lieu of Taxes | | 125,000 | | 125,000 | | | |
| Total Maintenance & Operations | \$ | 8,665,484 | \$ | 9,942,565 | \$ | 1,277,081 | 14.74% |
| Total Internal Operating Budget | \$ | 85,131,508 | \$ | 83,350,912 | \$ | (1,780,596) | -2.09% |
| Pass Through Expenses | | | | | | | |
| Pass Through Insurance | | 17,359,604 | | 18,227,584 | | 867,980 | |
| Post Employment Benefits | | 21,087,171 | | 20,887,171 | | (200,000) | |
| NYS Cost Recovery Fees | | - | | - | | - | |
| Other Program Specific Expenses | | 3,085,385 | | 3,190,646 | | 105,262 | |
| Total Pass Through Expenses | \$ | 41,532,160 | \$ | 42,305,401 | \$ | 773,242 | |
| Total Operating Budget | \$ | 126,663,668 | \$ | 125,656,313 | \$ | (1,007,354) | -0.80% |

*\$134,892.65 in 2021-22 expenses allocated to HC Transfrom Reserve from Private HC (1378)

Estimated 2023-2024 Cash Flow DASNY General Operating Fund

| April-2023 | <u>Date</u> | Estimate | May-2023 | Date | Estimate | June-2023 | Date | Estimate |
|--------------------------------|-------------|-----------------|--------------------------------|----------|-----------------|--------------------------------|----------|---------------------------------------|
| Beginning Bal., Cash & Invest. | 04/01/23 | 3,250,000.00 | | _ | | | | |
| <u>Receipts</u> | | | <u>Receipts</u> | | | <u>Receipts</u> | | |
| Estimated Overhead transf | er | 6,500,000.00 | Estimated Overhead tran | sfer | 6,500,000.00 | Estimated Overhead t | ransfer | 6,500,000.00 |
| Total Receipts | | 6,500,000.00 | Total Receipts | | 6,500,000.00 | Total Receipts | | 6,500,000.00 |
| Disbursements: | | | Disbursements: | • | | Disbursements: | - | |
| | | | DAGOF | 05/01/23 | (1,747,514.94) | | | |
| | | | Payroll | 05/10/23 | (2,023,064.41) | Payroll | 06/07/23 | (2,023,064.41) |
| Payroll | 04/12/23 | (2,023,064.41) | DAGOF | 05/16/23 | (462,038.23) | DAGOF | 06/15/23 | (462,038.23) |
| DAGOF | 04/14/23 | (462,038.23) | Payroll | 05/24/23 | (2,023,064.41) | Payroll | 06/21/23 | (2,023,064.41) |
| Payroll | 04/26/23 | (2,023,064.41) | DAGOF | 05/31/23 | (1,747,514.94) | DAGOF | 06/30/23 | (1,747,514.94) |
| Total Disbursements | | (4,508,167.05) | Total Disbursements | | (8,003,196.93) | Total Disbursements | - | (6,255,681.99) |
| Ending Balance, Cash & Invest. | 04/30/23 | 5,241,832.95 | Ending Balance, Cash & Invest. | 05/31/23 | 3,738,636.02 | Ending Balance, Cash & Invest. | 06/30/23 | 3,982,954.02 |
| July-2023 Receipts | Date | <u>Estimate</u> | August-2023 Receipts | Date | <u>Estimate</u> | September-2023 Receipts | Date | <u>Estimate</u> |
| Estimated Overhead transf | er | 6,500,000.00 | Estimated Overhead tran | sfer | 6,500,000.00 | Estimated Overhead t | ransfer | 6,500,000.00 |
| Total Receipts | | 6,500,000.00 | Total Receipts | - | 6,500,000.00 | Total Receipts | - | 6,500,000.00 |
| Disbursements: | | | Disbursements: | • | | Disbursements: | - | · · · · · · · · · · · · · · · · · · · |
| | | | Payroll | 08/02/23 | (2,023,064.41) | | | |
| Payroll | 07/05/23 | (2,023,064.41) | DAGOF | 08/15/23 | (462,038.23) | DAGOF | 09/13/23 | (462,038.23) |
| DAGOF | 07/17/23 | (462,038.23) | Payroll | 08/16/23 | (2,023,064.41) | Payroll | 09/13/23 | (2,023,064.41) |
| Payroll | 07/19/23 | (2,023,064.41) | DAGOF | 08/29/23 | (1,747,514.94) | DAGOF | 09/27/23 | (1,747,514.94) |
| DAGOF | 07/31/23 | (1,747,514.94) | Payroll | 08/30/23 | (2,023,064.41) | Payroll | 09/27/23 | (2,023,064.41) |
| Total Disbursements | | (6,255,681.99) | Total Disbursements | | (8,278,746.40) | Total Disbursements | - | (6,255,681.99) |
| Ending Balance, Cash & Invest. | 07/31/23 | 4,227,272.03 | Ending Balance, Cash & Invest. | 08/31/23 | 2,448,525.63 | Ending Balance, Cash & Invest. | 09/30/23 | 2,692,843.63 |

Estimated 2023-2024 Cash Flow DASNY General Operating Fund

| October-202 Receipts | 23 Date | <u>Estimate</u> | November-2023 Receipts | Date | <u>Estimate</u> | December-2023 Receipts | Date | <u>Estimate</u> |
|--|--|--|---|--|--|---|---|--|
| | erhead transfer | 6,500,000.00 | Estimated Overhead tran | sfer | 6,500,000.00 | Estimated Overhead t | ransfer | 13,500,000.00 |
| Total Receipt | 'S | 6,500,000.00 | Total Receipts | | 6,500,000.00 | Total Receipts | - | 13,500,000.00 |
| Disbursements: | | 0,000,000.00 | Disbursements: | | 0,000,000.00 | Disbursements: | - | 10,000,000.00 |
| <u>Diobarcomonie.</u> | | | <u>Biobaroomente.</u> | | | <u>Diobarocinicito:</u> | | |
| | | | | | | Payroll | 12/06/23 | (2,023,064.41) |
| Payroll | 10/11/23 | (2,023,064.41) | Payroll | 11/08/23 | (2,023,064.41) | DAGOF | 12/13/23 | (462,038.23) |
| DAGOF | 10/12/23 | (462,038.23) | DAGOF | 11/13/23 | (462,038.23) | RETIREMENT | 12/15/23 | (6,623,501.00) |
| Payroll | 10/25/23 | (2,023,064.41) | DAGOF | 11/28/23 | (1,747,514.94) | Payroll | 12/20/23 | (2,023,064.41) |
| DAGOF | 10/27/23 | (1,747,514.94) | Payroll | 11/22/23 | (2,023,064.41) | DAGOF | 12/28/23 | (1,747,514.94) |
| Total Disburs | sements | (6,255,681.99) | Total Disbursements | | (6,255,681.99) | Total Disbursements | 5 | (12,879,182.99) |
| | | | | | | | - | |
| Ending Balance, Cash & | Invest. 10/31/23 | 2,937,161.64 | Ending Balance, Cash & Invest. | 11/30/23 | 3,181,479.65 | Ending Balance, Cash & Invest. | 12/31/23 | 3,802,296.66 |
| U | | _,, | | 11/00/20 | •,.•.,.••••• | | | -, |
| January-202 | | Estimate | February-2024 | Date | Estimate | March-2024 | Date | Estimate |
| | | | | _ | | č | | |
| January-202 Receipts | | | February-2024 | Date | | March-2024 | Date | |
| January-202 Receipts | 24 Date erhead transfer | Estimate | February-2024 Receipts | Date | Estimate | March-2024 Receipts | Date | Estimate |
| January-202 Receipts Estimated Ov Total Receipt | 24 Date erhead transfer | Estimate 6,500,000.00 | February-2024 Receipts Estimated Overhead tran | Date | Estimate 6,500,000.00 | March-2024 Receipts Estimated Overhead t | Date | Estimate 6,500,000.00 |
| January-202 Receipts Estimated Over | 24 Date erhead transfer | Estimate 6,500,000.00 | February-2024 Receipts Estimated Overhead tran Total Receipts | Date | Estimate 6,500,000.00 | March-2024 Receipts Estimated Overhead t Total Receipts | Date | Estimate 6,500,000.00 |
| January-202 Receipts Estimated Ov Total Receipt Disbursements: | 24 Date erhead transfer ss | Estimate 6,500,000.00 6,500,000.00 | February-2024 Receipts Estimated Overhead tran Total Receipts | Date | Estimate 6,500,000.00 | March-2024 Receipts Estimated Overhead t Total Receipts | Date | Estimate 6,500,000.00 |
| January-202 Receipts Estimated Ov Total Receipt Disbursements: Payroll | 24 Date erhead transfer ss 01/03/24 | Estimate 6,500,000.00 6,500,000.00 (2,023,064.41) | February-2024 Receipts Estimated Overhead tran Total Receipts Disbursements: | Date | Estimate 6,500,000.00 6,500,000.00 | March-2024 <u>Receipts</u> Estimated Overhead t Total Receipts <u>Disbursements:</u> | Date ransfer | Estimate 6,500,000.00 6,500,000.00 |
| January-202 <u>Receipts</u> Estimated Over <u>Total Receipted</u> <u>Disbursements:</u> Payroll DAGOF | 24 <u>Date</u> erhead transfer ts 01/03/24 01/16/24 | Estimate 6,500,000.00 6,500,000.00 (2,023,064.41) (462,038.23) | February-2024 Receipts Estimated Overhead tran Total Receipts Disbursements: DAGOF | | Estimate 6,500,000.00 6,500,000.00 (462,038.23) | March-2024 Receipts Estimated Overhead t Total Receipts Disbursements: DAGOF | Date ransfer 03/13/24 | Estimate 6,500,000.00 6,500,000.00 (462,038.23) |
| January-202 Receipts Estimated Ove Total Receipt Disbursements: Payroll DAGOF Payroll DAGOF Payroll | 24 Date erhead transfer ts 01/03/24 01/16/24 01/17/24 01/29/24 01/31/24 | Estimate 6,500,000.00 6,500,000.00 (2,023,064.41) (462,038.23) (2,023,064.41) | February-2024 <u>Receipts</u> Estimated Overhead tran Total Receipts <u>Disbursements:</u> DAGOF Payroll | Date sfer 02/12/24 02/14/24 | Estimate <u>6,500,000.00</u> <u>6,500,000.00</u> (462,038.23) (2,023,064.41) (1,747,514.94) (2,023,064.41) | March-2024 Receipts Estimated Overhead t Total Receipts Disbursements: DAGOF Payroll | <u>Date</u> ransfer 03/13/24 03/13/24 | Estimate 6,500,000.00 6,500,000.00 (462,038.23) (2,023,064.41) (1,747,514.94) (2,023,064.41) |
| January-202 Receipts Estimated Ove Total Receipt Disbursements: Payroll DAGOF Payroll DAGOF | 24 Date erhead transfer ts 01/03/24 01/16/24 01/17/24 01/29/24 01/31/24 | Estimate <u>6,500,000.00</u> <u>6,500,000.00</u> (2,023,064.41) (462,038.23) (2,023,064.41) (1,747,514.94) | February-2024 <u>Receipts</u> Estimated Overhead tran Total Receipts <u>Disbursements:</u> DAGOF Payroll DAGOF | Date sfer 02/12/24 02/14/24 02/27/24 | Estimate <u>6,500,000.00</u> <u>6,500,000.00</u> (462,038.23) (2,023,064.41) (1,747,514.94) | March-2024 Receipts Estimated Overhead t Total Receipts Disbursements: DAGOF Payroll DAGOF | Date ransfer 03/13/24 03/13/24 03/27/24 03/27/24 | Estimate 6,500,000.00 6,500,000.00 (462,038.23) (2,023,064.41) (1,747,514.94) |

2023-2024 Capital Projects

- Projects completed in the 2022-23 fiscal year will begin depreciating in that fiscal year.
- DASNY has continued various capital maintenance and energy enhancements at 515 Broadway during the 2022-23 fiscal year. Projects included replacing the cooling tower piping and repairing the glycol sidewalk system in the Albany office, as well as fitting out our new office in Buffalo. Some of these projects are expected to continue into 2023-24.
- DASNY also continued several capital projects related to Information Technology upgrades during the 2022-23 fiscal year. These I.T. projects are expected to continue into the 2023-24 fiscal year and include:
 - Updates to Hardware, network and infrastructure applications to provide a more secure environment for DASNY's software applications and data.
 - Updates to laptops and docking stations for staff.
 - Replacement of DASNY's main construction management software (Contract Manager).
 - Additional software and hardware upgrades to make DASNY more efficient in delivering services to its clients.
- During the 2023-24 fiscal year, DASNY will be looking to commence several new capital projects for repairs in the Albany office, as the building is now 25+ years old, as well as a project to replace our primary financial management system.

DASNY has no outstanding debt for its own assets and operations and will not be incurring any debt to finance the above capital projects.