



Dormitory Authority of the State Of New York

**DASNY**

# SURETY BOND TRAINING PROGRAM

Andrew M. Cuomo | Governor  
Alfonso L. Carney, Jr. | Board Chair  
Gerrard P. Bushell, Ph.D. | President & CEO



## Contractor Capacity Building

The goal of the DASNY Surety Bond Training Program is to help NYS-certified Minority- and Women-Owned Business Enterprises (MWBEs) and Service-Disabled Veteran-Owned Businesses (SDVOBs) qualify to secure bonding/capital access. The ultimate objective is to build your firm’s capacity so that you can work as a Prime Contractor on DASNY projects.

## You Can Expect Results

The Cayemitte Group has mentored approximately 330 firms in nearly 200 Bond Readiness & Financial Education Classes. We have provided 1,649 hours of personalized one-on-one assessments and helped firms to qualify for almost \$187 million in surety credit, writing bonds as small as \$50,000 and as large as \$20 million with the world’s largest A+ rated sureties.

## Classroom Training

Eighteen courses will help you develop your skills in topics including: accounting and finance, operations, contract law and avoiding construction fraud, optimizing your bond line, and estimating and working with construction documents. These classes will help you to manage larger and more jobs simultaneously.

## QuickBooks Training

Six QuickBooks webinars will help you develop and strengthen your firm’s internal accounting system, which is the backbone of any business and must be solid for your business to be sustainable. You will be eligible for an assessment of your current accounting system, or receive assistance setting up a new system to make sure that you have a solid platform for growth.

## One-on-One Consulting Services

You will receive 10 hours of consulting with a construction industry expert to help you develop and execute your vision. No other mentorship program brings this level of significant resources to you.

*“Expanding MWBEs and SDVOBs access to surety bonds is paramount in growing their capacities to take on larger projects. This training program helps these firms establish a strong financial footing and enable them to grow their businesses in partnership with both the public and private sectors.”*

– Gerrard P. Bushell, Ph.D.  
President & CEO  
DASNY

Apply now at:  
<https://dasny.bondingportal.com/dasnyWebApp/login.html>  
**Seating is Limited – Apply Today!**



## Bonding Readiness Segment (BRS) Report

Your BRS report will give you an in-depth assessment of the strengths and weaknesses of your firm so that you can target strategic growth and qualify for the largest bond program possible. The report will help DASNY to determine your capacity to perform DASNY projects.

### Format

Classes will be held every other Tuesday night starting in June 2018 from 6:00-8:00 PM. Classes will be held at One Penn Plaza, 52nd Floor in New York City (upstairs from Penn Station) and streamed live for viewing anywhere in New York State.

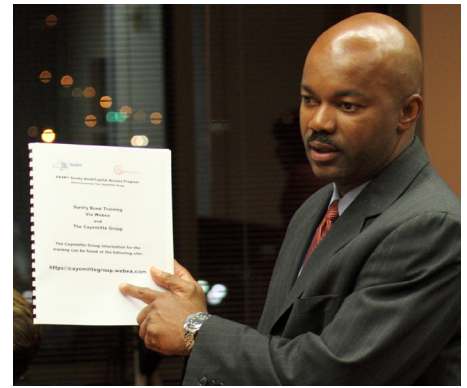
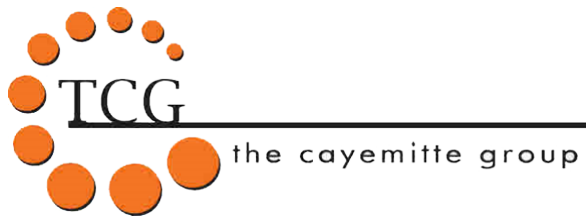
### Requirements

You apply, qualify for an interview and then are selected in order to participate. The Program will not cost you money, but it will require you to make a solid commitment to attend all classes, webinars and one-on-one sessions. We seek CEOs who are ready, willing and able to make the changes necessary to grow their business and make more money!

### Interviews Start Immediately

You must be selected to participate. If you have questions, please call Dina Gonzales at (609) 521-4207.

Program administered by:  
The Cayemitte Group  
306 Farnsworth Avenue  
Bordentown, NJ 08505  
Phone: (609) 521-4207



*“A key component to the growth of an emerging contractor is his/her ability to secure appropriate bonding to execute a contract. All too often, the lack of access to bonding inhibits a contractor from moving to the next level of growth and opportunity.”*

– David R. Cayemitte, President  
The Cayemitte Group



*“The positive outcomes of this program have been the result of The Cayemitte Group’s concurrent delivery of classroom instruction, one-on-one advisory services and the bonding submission readiness process.”*

– Michael M. Clay, Senior Director  
Resource Acquisition | Opportunity  
Programs Group  
DASNY

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