



# DASNY PUBLIC FINANCE DIVERSITY FELLOWSHIP



NEW  
YORK  
STATE

DASNY



# EXPERIENCE | ADVANCEMENT | INSPIRATION

Diversity is one of New York's greatest assets. As diversity increases and our workforce becomes more inclusive, improvements in decision-making, creativity, and innovation ultimately follow. Under Governor Andrew M. Cuomo's leadership, New York State is creating true opportunities and charting new paths forward for minorities, women, and underprivileged members of our communities.

It is with this in mind that the Dormitory Authority of the State of New York (DASNY), the State's premier financing and construction authority, has established the DASNY Public Finance Diversity Fellowship. DASNY is proud to play a role in providing a platform to advance.

## THE FELLOWSHIP'S MISSION

The mission of the fellowship is to build a financial services industry that better reflects the people it serves, and to create and strengthen opportunities to advance diversity and inclusion within the workforce. This consists of increasing the number of individuals from underrepresented groups – including groups based on race, ethnicity, geographic location, gender, disability status, and sexual orientation – who have been historically underrepresented in the financial services industry. The program provides students with the experience and resources necessary to pursue a career as senior-level managers within the finance industry. DASNY is one of the top municipal bond issuers in the country, with nearly 75 years of experience in the public finance arena. The fellowship can provide valuable hands-on experience. The chance to learn from DASNY's knowledgeable industry professionals and one of DASNY's valued and respected investment bank partners is a tremendous opportunity.

## ABOUT DASNY

DASNY is among the nation's largest issuers of low-cost, tax-exempt bonds and one of its largest public builders. We are New York State's financier, developer, and construction manager. DASNY makes New York competitive and inclusive by financing and building the health, education and scientific facilities that form the backbone of sustainable communities.

We are also playing an essential role in a rising scientific research corridor in the heart of New York City through our work with the City University of New York, Columbia University, Rockefeller University, and New York University.

Our work is central to New York State's commitment to affordable public education. DASNY finances and builds residence halls for its SUNY partners across New York State. In addition, through programs such as the School Districts Revenue Bond Financing Program, DASNY provides public school districts throughout the State with an efficient financing alternative.

DASNY has equally strong relationships in health care; we are an institutional partner to Orange Regional Medical Center, and significant healthcare complexes including, but not limited to Northwell, Mount Sinai, and Memorial Sloan Kettering.

Through this work, DASNY is supporting its partners in winning the competition for the world's best minds, helping transform health care delivery, and making New York State a better place to live, work, and learn. Together we are making New York State an attractive place to do business.

## PROGRAM OVERVIEW

The fellowship consists of two six-month terms. The first term beginning in July 2018 will be spent in DASNY's Albany office serving as an analyst in the public finance division. The second will be spent working alongside one of DASNY's investment bank partners in either Albany or NYC, depending on the selected investment bank.

The fellow will receive a competitive salary and benefits.

**Please send  
all application materials  
and refer all questions to:**

**DiversityFellowship@DASNY.org | 518-257-3194  
Online/postmark deadline: Monday, April 16, 2018 by 5:00 PM**

“At DASNY, we are at the forefront of making the business case for diversity, and we are committed to creating opportunity. Inclusion is at the core of what we do – it is more than just checking boxes – it is about building resilient and sustainable communities that can adapt and compete. New York State is counting on us to deliver, and together we will lead the way.”

Gerrard P. Bushell, Ph.D.  
President & CEO, DASNY



## INVESTMENT BANK PARTNERS WORKING WITH DASNY INCLUDE:

- Bank of America Merrill Lynch
- Barclays Capital Inc.
- Citigroup Global Markets Inc.
- Goldman, Sachs & Co.
- J.P. Morgan Securities LLC
- Jefferies LLC
- Loop Capital Markets LLC
- Morgan Stanley
- Raymond James & Associates, Inc.
- RBC Capital Markets, LLC
- Samuel A. Ramirez & Co., Inc.
- Siebert Cisneros Shank & Co., LLC
- Wells Fargo Bank, N.A.

## LEADING THE NATION

New York leads the nation in embracing diversity and in taking decisive action to shatter barriers to social and economic mobility. Governor Cuomo has set the highest-in-the-nation benchmark with a 30 percent Minority- and Women-owned Business Enterprises (MWBE) Program participation rate with all state contracts.

At DASNY, we are leaders in executing on behalf of the State, finding ways to help MWBEs grow their capacity. DASNY has a proud history of meeting and exceeding the Governor’s 30 percent MWBE goal and has actively partnered minority and majority underwriting firms, as well as bond counsel firms on numerous financings.

DASNY’s Public Finance Diversity Fellowship program is the next step in continuing this agenda by promoting diversity within the finance industry.

## APPLICANTS FOR DASNY’S FELLOWSHIP MUST:

- Be an undergraduate student who will receive a bachelor’s degree in May or June 2018;
- Demonstrate an interest in public finance, a familiarity with governmental institutions, quality work ethic, and a strong drive towards the pursuit of an exciting and rewarding career;
- Possess analytical and quantitative skills, which may be demonstrated through internships and/or the successful completion of economics, business administration, or mathematics courses, which are preferred but not required;
- Be a New York State resident who is a citizen or otherwise authorized to work in the United States;
- Provide three references (i.e. – employer, professor, coach); and
- Submit a resume, official college transcript and cover letter, not to exceed 500 words, which provides an example of your leadership and service experience and how this experience will enhance your ability to be successful in the fellowship.
- Online application/postmark deadline: Monday, April 16, 2018 by 5:00 PM.





**Andrew M. Cuomo**  
**GOVERNOR**

**Alfonso L. Carney, Jr., Esquire**  
**CHAIR**

**Gerrard P. Bushell, Ph.D.**  
**PRESIDENT & CEO**

**Dormitory Authority - State of New York (DASNY)**

**515 Broadway**  
**Albany NY, 12207**

**[dasny.org](http://dasny.org)**