

FULL MENU OF SERVICES

WE HELP  
NEW YORK  
THRIVE.



DASNY

**D**ASNY provides financial, design, and construction services with a unique understanding of New York's regulatory environment. You can make us your single contact for the entire project, or select precisely the services that meet your needs.

*Serving clients in: health care, scientific research, education, resiliency and sustainability.*

DEPTH OF EXPERTISE | DESIGNED FOR EFFICIENCY | ECONOMIES OF SCALE

## FINANCE SERVICES

### PUBLIC FINANCE TEAM

#### Portia Lee

*Managing Director, Public Finance & Portfolio Monitoring*

PLee@DASNY.org

P 518 257-3362

### PUBLIC FINANCE SERVICES

- Financing for new projects
- Refunding and/or refinancing of higher-cost debt
- Client advocate and/or liaison with other State agencies
- Bond pricing oversight services
- Tax-Exempt Equipment Leasing Program [TELP] for equipment and certain information technology

### ENVIRONMENTAL AFFAIRS TEAM

#### Jack D. Homkow

*Director, Environmental Affairs*

JHolkow@DASNY.org

P 212 273-5033

### ENVIRONMENTAL AFFAIRS SERVICES

- State Environmental Quality Review Act [SEQRA] and New York State Historic Preservation Act of 1980 [SHPA] oversight and review



**DASNY consistently ranks among the top 10 municipal bond issuers in the United States.**



**600  
PROJECTS**

**Our staff and consultants routinely and successfully manage more than 600 construction projects worth more than \$5 Billion.**

## CONSTRUCTION SERVICES

#### Stephen D. Curro, PE

*Managing Director, Construction*

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#### Paul G. Koopman

*Managing Senior Director, Construction*

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### DESIGN TEAM

#### Sandra L. Daigler, AIA, LEED AP BD+C

*Director, Planning, Design & Quality Assurance—UPSTATE*

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#### Stephen J. Rosenthal, AIA

*Director, Planning, Design & Quality Assurance—DOWNSTATE*

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### DESIGN SERVICES

- Turn-key or a la carte services to meet your needs
- Capital planning and master planning
- Design phase management and design oversight
- Financial management [budget analysis, reporting, cash flow modeling]
- Design reviews to evaluate code compliance, constructability and coordination
- Select and manage planning and design professionals
- Expedited Certificate of Need [CON] review
- Conduct and/or manage program and feasibility studies
- Develop and maintain project schedules

### CONSTRUCTION TEAM

#### Timothy P. McGrath

*Director, Construction—UPSTATE*

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P 518 257-3198

#### Michael N. Stabulas, PE

*Managing Senior Director, Construction—DOWNSTATE*

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P 212 273-5090

**CONSTRUCTION SERVICES**

- Alternative project delivery methods
- On-site advocate and monitoring—construction oversight
- Manage construction contractors
- Hold contracts, manage and pay contractors
- Payment review and processing
- Warranty/guarantee management
- Deploy industry-leading technology for construction management, scheduling and reporting
- Provide technical assistance
- Recommend facility management solutions
- Secure as-built drawings

**PROJECT CONTROLS TEAM****Gayle M. Katzman, PE***Director, Construction Administration*

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P 518 257-3460

**PROJECT CONTROLS SERVICES**

- Rigorous cost control
- Cost analysis, estimating, scheduling and validation
- Change order review and processing
- Claims resolution and support

**CODE COMPLIANCE TEAM****Keith E. LaPlante, PE***Director, Code Compliance*

KLaPlant@DASNY.org

P 518 257-3228

**CODE COMPLIANCE SERVICES**

- Permitting—DASNY is an authorized NYS permitting agency [building permit, temporary approval for occupancy, code compliance certificate]
- Special inspections and testing [concrete, steel, mechanical, soil, etc.]
- Energy audits and surveys
- Provide code compliance review
- Oversee and manage commissioning
- Manage environmental concerns related to construction

**SUSTAINABILITY TEAM****Jodi Smits Anderson, AIA, LEED AP BD+C***Director, Sustainability Programs*

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P 518 257-3486

**SUSTAINABILITY SERVICES**

- Support goals of New York State, owner, campus, facility regarding energy efficiency, durability, user comfort, cost management, community connectivity, site improvements and healthy materials
- Coordination of all LEED documentation and sustainability requirements [LEED New Construction/LEED Homes/LEED Existing Buildings]
- Energy consulting for efficiency and performance
- Complete and present energy audits

**RESOURCE ACQUISITION SERVICES****PROCUREMENT, PURCHASING & INTERIOR DESIGN TEAM****Louis R. Cirelli Jr., PE, CMQ/OE***Director, Procurement*

LCirelli@DASNY.org

P 518 257-3276

**PROCUREMENT, PURCHASING & INTERIOR DESIGN SERVICES**

- Consultant selection and contract award [evaluations, fee negotiations, formal contract development and execution]
- Provide Job Order Contracting
- Purchasing services—specify and procure furniture, fixtures and equipment [FF&E]
- Interior design
- Tremendous buying power, work within predefined client budget
- Draft CAD furniture layout options/3-D renderings
- Prepare bid documents for furnishings
- Serve as vendor liaison [coordinate schedules, installation logistics and field staff]
- Utilize DASNY Project Labor Agreement (PLA), allowing single prime bidder for projects in the five boroughs of New York City for certain programs

**MWSBE & SDVOB TEAM****Michael M. Clay***Senior Director, Opportunity Programs Group*

MClay@DASNY.org

P 518 257-3464

**MWSBE & SDVOB SERVICES**

- MWSBE compliance consulting
- DASNY MWSBE registry
- MWSBE outreach events and training



50 OFFICIAL STATIONS ON CAMPUSES AND INSTITUTIONS ACROSS NEW YORK STATE. VISIT [DASNY.ORG](http://DASNY.ORG) FOR A COMPLETE EMPLOYEE DIRECTORY.



**We help  
New York  
thrive.**

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GOVERNOR**

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CHAIR**

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