

A Video Conference Meeting of the Finance Committee of the Dormitory Authority of the State of New York (“DASNY”) was held on Tuesday, September 6, 2022 with proceedings commencing at 4:00 p.m.

Call to Order / Roll Call

The Meeting was called to order by Gerry Ronski, Finance Committee Chair, at 4:00 p.m. and a quorum was declared present.

The following Board Members and Staff were present:

Committee Members (joining via Zoom):

Gerry Ronski, Finance Committee Chair
Alfonso Carney, Committee Member
Janice McKinnie, Committee Member

Board Members (joining via Zoom):

Beryl L. Snyder, Esq., Board Secretary
Joan M. Sullivan – Board Member

Staff (joining via Zoom):

Reuben R. McDaniel, III, President and Chief Executive Officer
Paul G. Koopman, Vice President
Kimberly A. Ellis, Chief Financial Officer
Nadine Fontaine, Esq., General Counsel
Portia Lee, Managing Director, Public Finance and Portfolio Monitoring
Ricardo Salaman, Esq., Deputy General Counsel
Sara Potter Richards, Esq., Managing Senior Director, Governance and Administration
Matthew Bergin, Director, Public Finance
Stephen J. Kosier, Assistant Director, Public Finance & Portfolio Monitoring
Dena Amodio, Esq., Assistant General Counsel
Deborah Fasser, Director, Strategic Communications and Business Development
Amanda Nazario, Confidential Legal Assistant

APPROVAL OF AUGUST 9, 2022 FINANCE COMMITTEE MEETING MINUTES

Upon a motion by Ms. McKinnie and a second by Mr. Carney, the Minutes of the DASNY August 9, 2022 Finance Committee Meeting were approved unanimously.

REVISIONS TO GUIDELINES FOR THE SALE OF BONDS

Ms. Lee informed the Members that Staff is proposing revisions to the Guidelines for the Sale of Bonds to modify the Underwriter RFP cycle. She explained that the modification would change the current two-year cycle with the option for two 6-month renewals to a three-year cycle with one 1-year renewal option. Ms. Lee noted that the revised guidelines have also been updated to reflect current naming conventions.

Mr. Ronski stated that DASNY attempts to modify its guidelines to reflect the current environment and indicated that he is supportive of the proposed changes.

Ms. McKinnie moved to advance the proposed revisions to the full Board for approval at tomorrow's meeting. The motion was seconded by Mr. Carney and approved unanimously.

ROCHESTER INSTITUTE OF TECHNOLOGY—RESOLUTION TO PROCEED

Mr. Kosier presented the Transaction Summary for the Rochester Institute of Technology. He stated that the Finance Committee is being asked to recommend to the full board the adoption of a Resolution to Proceed with the issuance of fixed and/or variable rate, tax-exempt and/or taxable bonds in an amount not to exceed \$120,000,000 on behalf of the Rochester Institute of Technology.

Mr. Kosier informed the Committee Members that RIT's main campus is in Henrietta, New York, a suburb of Rochester. He stated that RIT offers approximately 25 associate degree programs, 78 bachelor's degree programs, 75 master's degree programs, and 8 Ph.D. programs.

Mr. Kosier noted that DASNY has issued approximately \$912 million of bonds on behalf of RIT through 19 series, beginning with the Series A bonds issued in 1965. Mr. Kosier noted that the bonds are expected to have a Moody's rating of A1 and will be a general obligation of the University.

Mr. Kosier stated that the Series 2022 bonds are expected to be used to construct an approximately 26,000 square foot research building and an athletic stadium with approximately 50,000 square feet of interior space. Bond proceeds will also be used for the rehabilitation and renovation of academic and residential buildings throughout the main campus, including roof improvements and replacements, and the renewal, replacement and expansion of existing heating and cooling infrastructure.

Mr. Kosier reported that enrollment has increased over the past five years, reaching an all-time high headcount of 19,718 students in the fall of 2021. The mean SAT score for entering freshman in 2021 was 1348, also an all-time high. He stated that Operating Revenue is relatively diversified, with 52% of 2021 total operating revenue coming from net tuition and fees. Mr. Kosier informed the Members that RIT continues to have positive operating results. Over the last five years, the average change in net assets from operations was approximately \$18.5 million. The Operating Margin in 2021 was 8.3%, compared to the DASNY median of 3.2%


Mr. Kosier stated that the University's net assets increased from \$1.2 billion in 2017 to \$1.9 billion in 2021 and the University's liquidity ratios compare favorably to the DASNY medians. He noted that cash and Investments to Operating Expenses was 3.1:1 in 2021 compared to the DASNY median of 2.2, and that RIT's debt service coverage was 4.5:1 in 2021.

In response to a question from Mr. Ronski, Mr. Kosier stated that RIT works very closely with the town, and there is no opposition to this project. Mr. Carney observed that RIT is a very well-managed institution and DASNY is grateful to have them as a client. Mr. Ronski concurred.

Mr. Carney moved to recommend that the full Board adopt a Resolution to Proceed with a financing for RIT at the full Board Meeting on September 7, 2022. The motion was seconded by Ms. McKinnie and approved unanimously.

Mr. Carney moved to adjourn the meeting, Mr. Ronski seconded the motion, and the Finance Committee Meeting was adjourned at 4:15 p.m.

Respectfully submitted,

A handwritten signature in black ink that reads "Sara Richards". The signature is written in a cursive style with a large initial "S".

Sara P. Richards
Assistant Secretary