



NEW YORK
STATE OF
OPPORTUNITY™

DASNY

Proposed Operating Budget 2024-2025 Fiscal Year

December 31, 2023

Budget Highlights for 2024-2025 Proposal

- **The total 2024-25 proposed operating budget of \$119,579,228 represents a decrease of 11.9% over the total adopted operating budget for the 2023-24 fiscal year. This decrease is almost entirely due to projected decreases in pass through expenses, as the total proposed 2024-25 internal operating budget is up 3.4% from the adopted 2023-24 internal operating budget.**
- **The 2024-25 operating results are expected to show a \$2.5M surplus**, primarily as a result of adjustments to the allocation of post-employment benefits.
- **Proposed 2024-25 FTEs** remain consistent with the projected 2023-24 FTEs and budgeted **Salaries** were increased to account for contractually obligated cost of living increases and step advances.
- **Health Insurance** expenses are expected to increase by 6% due to higher rates and higher contributions associated with new hires and additional retirees.
- **Retirement contributions** are projected to increase based on projected increases to contribution rates received from the NYS Employees' Retirement System and increases to projected payout based on the implementation of the most recent CSEA collective bargaining agreement.
- **Maintenance & Operations** expenses are projected to increase slightly as DASNY expects to see increases in several categories such as Professional Service and Computer Services, while other categories such as Utilities and Corporate Insurance are decreasing in 2024-25.
- **Pass Through Insurance** is projected to increase by 5% in 2024-25, as premiums for property and general liability insurance continue to rise.
- **Post-Employment Benefit (OPEB)** decreased significantly from the adopted 2023-24 total, primarily due to favorable interest rates in the most recent actuarial valuation. The allocation of these expenses also reflects a higher portion of DASNY's work to support its public clients, resulting in a shift in our retiree health care costs from private clients. Since this is an employee benefit, we allocate the cost based on payroll. In order to minimize volatility when our support shifts between our public and private clients, we calculate the allocation using a 5-year rolling average of the amount of employee time that has been spent supporting our public and private clients.
- **Projected Construction disbursements for 2024-25** are expected to decrease slightly from 2023-24 projected totals.
- **Private Client Financings** are assumed to be consistent with historical average totals.

2023-2024 Adopted Budget vs. 2024-25 Proposed Budget

| | ADOPTED 2023-24 BUDGET | PROPOSED 2024-25 BUDGET | CHANGE | |
|---|------------------------------|-------------------------------|------------------------|----------------|
| Personal Service | | | | |
| Salaries | \$ 54,365,680 | \$ 54,123,239 | \$ (242,441) | -0.45% |
| Retirement Contributions | 6,623,501 | 8,313,591 | 1,690,090 | |
| Social Security | 3,934,324 | 4,001,580 | 67,256 | |
| Health Insurance | 15,398,647 | 16,414,039 | 1,015,392 | |
| Workers Compensation | 328,072 | 347,190 | 19,118 | |
| Dental & Optical | 290,000 | 311,746 | 21,746 | |
| Miscellaneous Benefits | 555,500 | 581,500 | 26,000 | |
| Total Benefits | \$ 27,130,045 | \$ 29,969,646 | \$ 2,839,601 | |
| Total Personal Services | \$ 81,495,724 | \$ 84,092,885 | \$ 2,597,160 | 3.19% |
| Maintenance & Operations | | | | |
| Rent & Utilities | 2,615,774 | 2,337,054 | (278,720) | |
| Office Supplies & Miscellaneous Expense | 1,132,556 | 1,301,610 | 169,054 | |
| Business Travel Expense | 430,085 | 433,770 | 3,685 | |
| Management & Staff Training | 155,535 | 160,307 | 4,772 | |
| Publications & Memberships | 275,842 | 273,759 | (2,083) | |
| Corporate Insurance | 1,036,014 | 1,001,326 | (34,687) | |
| Non-Capital Equipment & Equipment Leases | 9,000 | 114,150 | 105,150 | |
| Legal Fees | 200,800 | 200,850 | 50 | |
| Professional Services | 697,898 | 884,200 | 186,302 | |
| Computer Services & Equipment | 3,098,272 | 3,489,935 | 391,663 | |
| Depreciation Expense | 436,609 | 413,265 | (23,344) | |
| Payment in Lieu of Taxes | 125,000 | 125,000 | - | |
| Total Maintenance & Operations | \$ 10,213,385 | \$ 10,735,226 | \$ 521,841 | 5.11% |
| Total Internal Operating Budget | \$ 91,709,110 | \$ 94,828,111 | \$ 3,119,001 | 3.40% |
| Pass Through Expenses | | | | |
| Pass Through Insurance | 19,138,963 | 22,808,314 | 3,669,351 | |
| Post Employment Benefits | 20,687,171 | (1,971,848) | (22,659,019) | |
| NYS Cost Recovery Fees | 1,000,000 | 1,000,000 | 0 | |
| Other Program Specific Expenses | 3,190,646 | 2,914,652 | (275,994) | |
| Total Pass Through Expenses | \$ 44,016,780 | \$ 24,751,117 | \$ (19,265,663) | |
| Total Operating Budget | \$ 135,725,890 | \$ 119,579,228 | \$ (16,146,662) | -11.90% |

Revenue and Expense Allocation by Program

(in thousands)

| | PROJECTED 2023-24 | | PROPOSED 2024-25 | | CHANGE |
|---|----------------------|---------------|---------------------|---------------|-----------------|
| REVENUE* | | | | | |
| Private Institutions | \$ 6,258 | 5.5% | \$ 6,619 | 5.4% | \$ 360 |
| Mental Health | 26,593 | 23.2% | 28,903 | 23.7% | \$ 2,310 |
| Municipal Facilities | 2,468 | 2.2% | 2,344 | 1.9% | \$ (124) |
| NYS Agencies | 17,217 | 15.0% | 18,438 | 15.1% | \$ 1,221 |
| SUNY | 16,657 | 14.5% | 17,481 | 14.4% | \$ 824 |
| CUNY | 40,952 | 35.7% | 43,453 | 35.7% | \$ 2,501 |
| Other | 4,416 | 3.9% | 4,559 | 3.7% | \$ 143 |
| | \$ 114,561 | 100.0% | \$ 121,797 | 100.0% | \$ 7,235 |
| Other Non-Operating Revenue | 2,475 | | 2,475 | | \$ - |
| Total Revenue | \$ 117,036 | | \$ 124,272 | | \$ 7,235 |
| ALLOCATED OPERATING EXPENSES* | | | | | |
| Private Institutions | \$ 4,825 | 4.3% | \$ 5,039 | 4.2% | \$ 214 |
| Mental Health | 26,753 | 23.8% | 29,218 | 24.4% | \$ 2,465 |
| Municipal Facilities | 1,377 | 1.2% | 1,391 | 1.2% | \$ 14 |
| NYS Agencies | 17,217 | 15.3% | 18,438 | 15.4% | \$ 1,221 |
| SUNY | 16,657 | 14.8% | 17,481 | 14.6% | \$ 824 |
| CUNY | 40,952 | 36.5% | 43,453 | 36.3% | \$ 2,501 |
| Other | 4,416 | 3.9% | 4,559 | 3.8% | \$ 143 |
| | \$ 112,196 | 100.0% | \$ 119,579 | 100.0% | \$ 7,383 |
| Other Non-Operating Expenses | 2,200 | | 2,200 | | \$ - |
| Total Expenses | \$ 114,396 | | \$ 121,779 | | \$ 7,383 |
| EXCESS (DEFICIENCY) BY PROGRAM | | | | | |
| Private Institutions | \$ 1,433 | | \$ 1,579 | | \$ 679 |
| Mental Health | (160) | | (315) | | (56) |
| Municipal Facilities | 1,092 | | 953 | | 647 |
| NYS Agencies | - | | - | | - |
| SUNY | - | | - | | - |
| CUNY | - | | - | | - |
| Other | - | | - | | - |
| | \$ 2,365 | | \$ 2,218 | | \$ 1,270 |
| Other Non-Operating | 275 | | 275 | | \$ - |
| Excess (Deficiency) of Revenues over Expenses* | \$ 2,640 | | \$ 2,493 | | \$ (147) |

* Includes Pass Through Revenue or Expenses, if applicable.

Budget and Financial Plan Summary

April 1, 2022 - March 31, 2028

(in thousands)

Budgeted Revenues, Expenditures and Changes in Net Assets

| | <u>Actual 2022-23</u> | <u>Projected 2023-24</u> | <u>Proposed 2024-25</u> | <u>Proposed 2025-26</u> | <u>Proposed 2026-27</u> | <u>Proposed 2027-28</u> |
|---|---------------------------|------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| REVENUE & FINANCIAL SOURCES | | | | | | |
| Operating Revenues: | | | | | | |
| Fees for services | \$105,259 | \$113,084 | \$120,644 | \$123,244 | \$125,792 | \$128,428 |
| Rental & financing income | 481 | 475 | 475 | 475 | 475 | 475 |
| Other operating revenues | | | | | | |
| Non-operating Revenues | | | | | | |
| Income on investments | 2,536 | 2,000 | 2,000 | 1,500 | 1,500 | 1,500 |
| Other non-operating revenues | 1,477 | 1,477 | 1,153 | 13,120 | 13,120 | 13,120 |
| Total Revenues and Financial Sources | 109,753 | 117,036 | 124,272 | 138,339 | 140,887 | 143,523 |
| EXPENDITURES | | | | | | |
| Operating Expenditures: | | | | | | |
| Salaries and wages | \$48,365 | \$52,076 | \$54,123 | \$56,172 | \$56,597 | \$57,022 |
| Other employee benefits | 24,765 | 26,577 | 29,970 | 30,869 | 31,795 | 32,749 |
| Office Infrastructure | 7,086 | 7,431 | 8,111 | 8,111 | 8,111 | 8,111 |
| Legal & Professional services | 748 | 955 | 1,085 | 1,085 | 1,085 | 1,085 |
| Other operating expenditures | 1,806 | 1,492 | 1,540 | 1,540 | 1,540 | 1,540 |
| Total Operating Expenditures | 82,771 | 88,531 | 94,828 | 97,776 | 99,127 | 100,506 |
| Non-internal operating expenditures | 21,631 | 23,665 | 24,751 | 38,863 | 40,060 | 41,317 |
| Total Operating Budget | 104,402 | 112,196 | 119,579 | 136,639 | 139,187 | 141,823 |
| Non-Operating Expenses | 1,946 | 2,200 | 2,200 | 1,700 | 1,700 | 1,700 |
| Total Expenditures | \$106,348 | \$114,396 | \$121,779 | \$138,339 | \$140,887 | \$143,523 |
| Excess (Deficit) of revenues over expenditures | \$3,405 | \$2,640 | \$2,493 | \$0 | \$0 | \$0 |

2024-25 Operating Budget – Key Assumptions

Salary

| <u>Fiscal Year</u> | <u>#FTEs</u> |
|------------------------------|--------------|
| 2021-22 (fiscal year-end) | 450 |
| 2022-23 (budget) | 490 |
| 2022-23 (fiscal year-end) | 469 |
| 2023-24 (budget) | 490 |
| 2023-24 (current) | 461 |
| 2023-24 (projected year-end) | 490 |
| 2024-25 (proposed) | 490 |

- As of 12/12/23, DASNY has 458 full-time equivalent positions (2023-24 budget assumed 490).

Employee Medical Benefits

- The proposed 2024-25 budget for health insurance includes a projected 6% increase over projected 2023-24 expenses to account for anticipated rate increases and increases in plan participation.
- DASNY’s two most popular health insurance plans, Empire Plan and CDPHP, are expected to see rate increases of 11% and 1% respectively in 2024.
- The December 2023 payment for health insurance totaled \$1.4M, with \$621k paid by DASNY for active employees and \$646k paid for retirees (balance was employee contributions and dental benefit expenses).
- 2023-24 health insurance expenditures are expected to total \$15.5M, with \$7.5M (49%) of the expenses being associated with active employees and the remaining \$8.0M (51%) being associated with retirees.

| <u>Fiscal Year</u> | <u>Active Employees</u> | <u>Retirees</u> | <u>Total Expense</u> |
|---------------------|-------------------------|----------------------|----------------------|
| 2020-21 | \$7,109,683 (54.70%) | \$5,888,492 (45.30%) | \$12,998,175 |
| 2021-22 | \$6,951,886 (52.77%) | \$6,221,770 (47.23%) | \$13,173,655 |
| 2022-23 | \$7,026,717 (48.73%) | \$7,393,089 (51.27%) | \$14,419,806 |
| 2023-24 (projected) | \$7,531,988 (48.63%) | \$7,952,954 (51.37%) | \$15,484,942 |
| 2024-25 (proposed) | \$7,983,907 (48.63%) | \$8,430,132 (51.37%) | \$16,414,039 |

- Active DASNY employees currently pay 29% of the cost of family and 16% of the cost of individual coverage. Retirees pay 25% of the cost of family and 10% of the cost of individual coverage but could use any accrued sick leave to cover their contributions (DASNY could pay up to 100% of the employee’s contributions in these cases).

Employee NYS Retirement

- The proposed 2024-25 retirement expense reflects the contribution rates in the annual estimate provided by the NYS Employee Retirement System, all of which are projected to increase slightly compared to actual 2023-24 contribution rates.

Cost allocation – Public vs. Private

| Fiscal Year | Public | Private | Comments |
|--------------------|--------|---------|------------------------------|
| 2021-22 | 94.13% | 5.87% | Actual |
| 2022-23 | 94.45% | 5.55% | Actual |
| 2023-24 (adopted) | 94.56% | 5.44% | Based on historical averages |
| 2023-24 (mid-year) | 94.85% | 5.15% | Based on historical averages |
| 2024-25 (proposed) | 94.87% | 5.13% | Based on historical averages |

Post-Employment Benefits Adjustment

| Fiscal Year | Non-Surplus | % Non-Surplus | Surplus | % Surplus |
|--------------------|-------------|---------------|---------------|-----------|
| 2021-22 | \$994,360 | 92.16% | (\$994,360) | 7.84% |
| 2022-23 | \$1,107,773 | 93.25% | (\$1,107,773) | 6.75% |
| 2023-24 (adopted) | \$3,013,262 | 93.06% | (\$3,013,262) | 6.94% |
| 2023-24 (mid-year) | \$1,107,773 | 93.25% | (\$1,107,773) | 6.75% |
| 2024-25 (proposed) | \$1,247,685 | 93.94% | (\$1,247,685) | 6.06% |

Upfront Financing Fees– Private Clients

No change from fee structure that was adopted on March 1, 2023

Private Institutions

- Standard Deals over \$20M \$125,000
- Publicly Offered Deals under \$20M \$100,000

Health Care

- Standard Deals \$150,000
- Complex/Obligated Groups \$150,000 (minimum, additional \$30k added for each borrower for deals with more than 3 borrowers)

Other

- Public School District \$150,000
- Multiple Issuance Deals Plus \$15,000 each additional issuance

Fees – # of deals and total fees collected

| Fiscal Year | Higher Ed | | Health Care | |
|--------------------|-----------|-------------|-------------|------------|
| 2021-22 | 9 | \$1,224,251 | 1 | \$ 200,000 |
| 2022-23 | 7 | \$ 935,749 | 2 | \$ 340,000 |
| 2023-24 (adopted) | 8 | \$1,000,000 | 2 | \$ 300,000 |
| 2023-24 (mid-year) | 9 | \$1,160,000 | 1 | \$ 200,000 |
| 2024-25 (proposed) | 10 | \$1,250,000 | 2 | \$ 300,000 |

Bond Administration Fees – Private Clients

No change from fee structure that was adopted on March 1, 2023

Private Institutions

Borrowers will have the option of paying the first ten years of administrative fees at the time of closing.

- Fixed Rate
 - 6 Basis points per series on a declining balance for 3 years with \$100,000 annual cap.
 - 3 Basis points per series on a declining balance after 3 years with \$100,000 annual cap.
- Variable Rate
 - 6 Basis points per series on a declining balance for 3 years with \$100,000 annual cap.
 - 5 Basis points per series on a declining balance after 3 years with \$100,000 annual cap.

Health Care

Borrowers will have the option of paying the first ten years of administrative fees at the time of closing.

- Fixed Rate
 - 10 Basis points per series on a declining balance for 3 years with \$100,000 annual cap.
 - 4 Basis points per series on a declining balance after 3 years with \$100,000 annual cap.
- Variable Rate
 - 10 Basis points per series on a declining balance for 3 years with \$100,000 annual cap.
 - 6 Basis points per series on a declining balance after 3 years with \$100,000 annual cap.

Institutional Cap - No single institution will pay DASNY more than \$250,000 in administrative fees in each fiscal year (Institutions with FHA bonds are not subject to the institutional cap).

Bond Admin Fees (including TELP and defeasance fees) – Surplus Generating Clients

\$million

| <u>Fiscal Year</u> | <u>Higher Education</u> | <u>Health Care</u> | <u>MH</u> | <u>Schools</u> | <u>Total</u> |
|--------------------|-------------------------|--------------------|---------------|----------------|--------------|
| 2021-22 | \$2.83 (52.2%) | \$1.73 (32.0%) | \$0.20 (3.7%) | \$0.66 (12.1%) | \$5.42 |
| 2022-23 | \$2.76 (56.9%) | \$1.39 (28.7%) | - | \$0.70 (14.4%) | \$4.85 |
| 2023-24 (adopted) | \$2.51 (56.2%) | \$1.31 (29.3%) | - | \$0.65 (14.5%) | \$4.47 |
| 2023-24 (mid-year) | \$2.63 (56.7%) | \$1.31 (28.2%) | - | \$0.70 (15.1%) | \$4.64 |
| 2024-25 (proposed) | \$2.56 (55.1%) | \$1.36 (29.2%) | - | \$0.73 (15.7%) | \$4.65 |

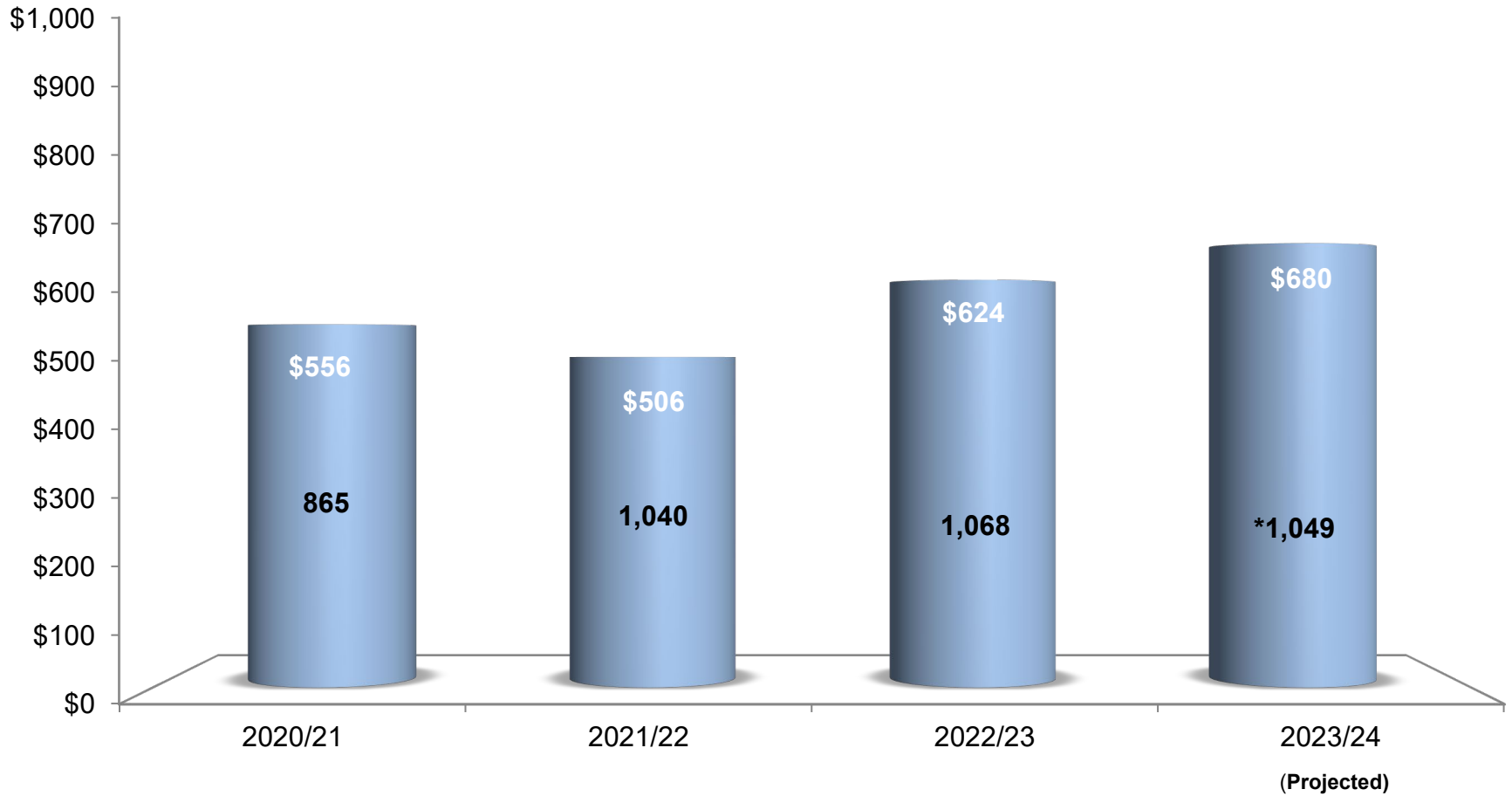
Private Client Defeasances

| <u>Fiscal Year</u> | <u>Defeasances</u> | <u>Annual Revenue Loss</u> |
|-------------------------|--------------------|----------------------------|
| 2019-20 | 6 | \$173,139 |
| 2020-21 | 11 | \$318,147 |
| 2021-22 | 2 | \$ 88,012 |
| 2022-23 | 4 | \$ 45,608 |
| 2023-24 (as of 12/6/23) | 2 | \$ 5,915 |

Bond Admin Fees – Largest Administrative Fees

| <u>Institution</u> | <u>2022-23 (actual)</u> | <u>2023-24 (projected)</u> | <u>2024-25 (projected)</u> |
|--|-------------------------|----------------------------|----------------------------|
| Columbia University | \$250,000 | \$250,000 | \$250,000 |
| Cornell University | \$250,000 | \$250,000 | \$250,000 |
| Memorial Sloan Kettering | \$250,000 | \$250,000 | \$250,000 |
| New York University | \$250,000 | \$250,000 | \$250,000 |
| Northwell Health | \$250,000 | \$250,000 | \$250,000 |
| Rockefeller University | \$250,000 | \$250,000 | \$250,000 |
| The New School | \$213,712 | \$230,081 | \$225,562 |
| Montefiore Medical Center | \$200,000 | \$200,000 | \$200,000 |
| NYU Hospitals Centers | \$202,981 | \$194,504 | \$186,351 |
| St. John's University | \$198,304 | \$195,416 | \$177,789 |
| Rochester Institute of Technology | \$131,726 | \$154,953 | \$151,454 |
| Fordham University | \$183,207 | \$136,046 | \$126,694 |
| The New York and Presbyterian Hospital | \$ 0 | \$ 39,053 | \$117,160 |

Construction Workload – Dollar value and number of projects (in millions)



* As of 10/31/23

Appendices

Background

The Dormitory Authority of the State of New York (DASNY) was established in 1944 for the purpose of financing and constructing dormitories for the State Teachers' Colleges to accommodate returning WWII veterans. Over the years, new legislation has enabled DASNY to provide financing and construction services to public and private universities, not-for-profit healthcare facilities, courts, libraries and other institutions that serve the public good. DASNY is also a leader in advancing New York State's public policy initiatives in green construction and diversity in public procurement. Today, some of DASNY's largest clients include City University of New York, NYS Department of Mental Hygiene, and the State University of New York.

2024-2025 Budget Timeline

| | |
|---------------------|---|
| 10/5/23 | Distribute 2024-2025 M&O budget packages to budget managers for completion. |
| 10/5 - 11/17/23 | Review current year activity to date, consult budget managers for their forecasts, research changes in rates and premiums and project total expenditures for 2023-2024. |
| 11/3/23 | All budget requests due to Budget office. |
| 11/7/23 | Update revenue and expense projections by program for 2023-2024 based on labor allocations to date. |
| 11/7 - 11/17/23 | Review budget requests; consult with budget managers for further clarification where needed. |
| 12/12/23 | Review preliminary numbers with Executive Management. |
| 12/21/23 | 2nd review with Executive Management. |
| 12/15/23 - 12/22/23 | Finalize all calculations and reports. |
| 12/22/23 | Final review with Executive Management. |
| 12/22/23 - 12/29/23 | Finalize budget package |
| 12/29/23 | Post proposed budget; mail budget package to DASNY Board and others as required by Public Authorities law. |
| 1/3/24 - 3/13/24 | Board members review and comment. |
| 2/9/24 | Update financial plan. |
| 2/9 - 3/1/24 | Review final budget package with Executive Management. |
| 3/5/24 | Mail final budget package to the DASNY Board. |
| 3/13/24 | Vote by DASNY Board on resolution to adopt 2024-2025 proposed operating budget. |

Glossary of Expense Categories

Salaries – Wages paid to DASNY staff.

Retirement Contributions – Annual employer contributions to NYS Employee Retirement System and the NYS Voluntary Defined Contribution Program for active DASNY employees.

Social Security – Employer share of required federal tax payment on wages paid to DASNY staff.

Health Insurance – Employer share of health insurance premium expenses for active and retired DASNY staff.

Workers Compensation – Premium costs for DASNY’s required Workers Compensation insurance coverage and associated claim payments.

Dental/Optical – Employer share of dental/optical insurance premium expenses for active DASNY staff.

Miscellaneous Benefits – Employer costs for benefits such as parking, commuting expenses/taxes, and tuition benefits.

Rent & Utilities – Monthly rent payments for office space in NYC, Rochester and various field sites and utilities for DASNY’s main offices.

Office Supplies & Miscellaneous Expense – Various building/office expenses such as copier maintenance, building maintenance, service contracts, field site maintenance expenses and marketing costs.

Business Travel Expense – Expenses for employee travel including hotels, train tickets and mileage reimbursement.

Management & Staff Training – Departmental and DASNY-wide training expenses.

Publications & Memberships – Various publications for Public Finance, Construction and Communications as well as professional memberships for DASNY staff.

Corporate Insurance – Premium costs for various DASNY insurance policies including property, general liability, automobile and directors & officers.

Non-Capital Equipment & Equipment Leases – Equipment purchases that do not meet the criteria for capitalization, including DASNY fleet vehicles and miscellaneous office furniture.

Legal Fees – Outside Counsel for DASNY corporate matters.

Professional Services – Consulting costs including the annual audit, public work wage investigator services and various other professional services.

Computer Services & Equipment – Computer maintenance costs, consulting costs, license fees, software costs, computer equipment, telephone services, etc.

Estimated Depreciation – Depreciation of DASNY’s capital assets.

Payment in Lieu of Tax – Annual payment for DASNY’s Albany office in lieu of property taxes.

Pass-Through Insurance – Premium expenses for insurance policies that DASNY procures on behalf of its clients, including property and general liability coverage. Costs are billed directly to clients.

Post-Employment Benefits – Expenses for future liability of post-employment health care benefits per Government Accounting Standards Board (GASB) statement 75.

NYS Cost Recovery Fee – Fee payable to NYS based on DASNY use of NYS resources.

Other Program Specific Expenses – Expenses paid by DASNY on behalf of various clients including specialized consultant costs, legal fees and trustee/custody fees.

2023-2024 Adopted Budget vs. 2023-24 Projected Expense

| | ADOPTED 2023-24 BUDGET | PROJECTED 2023-24 EXPENSE | CHANGE | |
|---|------------------------------|---------------------------------|------------------------|----------------|
| Personal Service | | | | |
| Salaries | \$ 54,365,680 | \$ 52,076,067 | (2,289,613) | -4.21% |
| Retirement Contributions | 6,623,501 | 6,233,047 | (390,454) | |
| Social Security | 3,934,324 | 3,766,281 | (168,044) | |
| Health Insurance | 15,398,647 | 15,484,942 | 86,295 | |
| Workers Compensation | 328,072 | 267,485 | (60,587) | |
| Dental & Optical | 290,000 | 302,666 | 12,666 | |
| Miscellaneous Benefits | 555,500 | 522,341 | (33,159) | |
| Total Benefits | \$ 27,130,045 | \$ 26,576,762 | \$ (553,282) | |
| Total Personal Services | \$ 81,495,724 | \$ 78,652,829 | \$ (2,842,895) | -3.49% |
| Maintenance & Operations | | | | |
| Rent & Utilities | 2,615,774 | 2,497,199 | (118,576) | |
| Office Supplies & Miscellaneous Expense | 1,132,556 | 1,293,614 | 161,058 | |
| Business Travel Expense | 430,085 | 398,215 | (31,870) | |
| Management & Staff Training | 155,535 | 93,806 | (61,729) | |
| Publications & Memberships | 275,842 | 294,630 | 18,788 | |
| Corporate Insurance | 1,036,014 | 850,488 | (185,526) | |
| Non-Capital Equipment & Equipment Leases | 9,000 | 113,018 | 104,018 | |
| Legal Fees | 200,800 | 180,000 | (20,800) | |
| Professional Services | 697,898 | 775,059 | 77,161 | |
| Computer Services & Equipment | 3,098,272 | 2,741,000 | (357,272) | |
| Depreciation Expense | 436,609 | 516,621 | 80,012 | |
| Payment in Lieu of Taxes | 125,000 | 125,000 | - | |
| Total Maintenance & Operations | \$ 10,213,385 | \$ 9,878,650 | \$ (334,735) | -3.28% |
| Total Internal Operating Budget | \$ 91,709,110 | \$ 88,531,480 | \$ (3,177,630) | -3.46% |
| Pass Through Expenses | | | | |
| Pass Through Insurance | 19,138,963 | 21,722,203 | 2,583,240 | |
| Post Employment Benefits | 20,687,171 | (1,971,848) | (22,659,019) | |
| NYS Cost Recovery Fees | 1,000,000 | 1,000,000 | 0 | |
| Other Program Specific Expenses | 3,190,646 | 2,914,652 | (275,994) | |
| Total Pass Through Expenses | \$ 44,016,780 | \$ 23,665,007 | \$ (20,351,773) | |
| Total Operating Budget | \$ 135,725,890 | \$ 112,196,486 | \$ (23,529,403) | -17.34% |

2022-2023 Actual Expense vs. 2023-24 Projected Expense

| | ACTUAL 2022-23 EXPENSE | PROJECTED 2023-24 EXPENSE | CHANGE | |
|---|------------------------------|---------------------------------|---------------------|--------------|
| Personal Service | | | | |
| Salaries | \$ 48,365,334 | \$ 52,076,067 | \$ 3,710,733 | 7.67% |
| Retirement Contributions | 5,822,673 | 6,233,047 | 410,374 | |
| Social Security | 3,457,359 | 3,766,281 | 308,922 | |
| Health Insurance | 14,419,806 | 15,484,942 | 1,065,136 | |
| Workers Compensation | 263,612 | 267,485 | 3,873 | |
| Dental & Optical | 279,672 | 302,666 | 22,994 | |
| Miscellaneous Benefits | 522,227 | 522,341 | 114 | |
| Total Benefits | \$ 24,765,350 | \$ 26,576,762 | \$ 1,811,412 | |
| Total Personal Services | \$ 73,130,684 | \$ 78,652,829 | \$ 5,522,145 | 7.55% |
| Maintenance & Operations | | | | |
| Rent & Utilities | 2,526,535 | 2,497,199 | (29,337) | |
| Office Supplies & Miscellaneous Expense | 1,085,499 | 1,293,614 | 208,116 | |
| Business Travel Expense | 356,230 | 398,215 | 41,985 | |
| Management & Staff Training | 70,878 | 93,806 | 22,927 | |
| Publications & Memberships | 261,334 | 294,630 | 33,296 | |
| Corporate Insurance | 860,434 | 850,488 | (9,946) | |
| Non-Capital Equipment & Equipment Leases | 13,721 | 113,018 | 99,297 | |
| Legal Fees | 74,778 | 180,000 | 105,222 | |
| Professional Services | 673,417 | 775,059 | 101,642 | |
| Computer Services & Equipment | 2,772,144 | 2,741,000 | (31,144) | |
| Depreciation Expense | 820,704 | 516,621 | (304,083) | |
| Payment in Lieu of Taxes | 125,000 | 125,000 | (0) | |
| Total Maintenance & Operations | \$ 9,640,675 | \$ 9,878,650 | \$ 237,976 | 2.47% |
| Total Internal Operating Budget | \$ 82,771,359 | \$ 88,531,480 | \$ 5,760,121 | 6.96% |
| Pass Through Expenses | | | | |
| Pass Through Insurance | 20,687,813 | 21,722,203 | 1,034,391 | |
| Post Employment Benefits | (1,971,848) | (1,971,848) | - | |
| NYS Cost Recovery Fees | - | 1,000,000 | 1,000,000 | |
| Other Program Specific Expenses | 2,914,652 | 2,914,652 | - | |
| Total Pass Through Expenses | \$ 21,630,616 | \$ 23,665,007 | \$ 2,034,391 | |
| Total Operating Budget | \$ 104,401,975 | \$ 112,196,486 | \$ 7,794,511 | 7.47% |

Estimated 2024-2025 Cash Flow DASNY General Operating Fund

| <u>April-2024</u> | | | <u>May-2024</u> | | | <u>June-2024</u> | | |
|---|-----------------|----------------------------|---|-----------------|----------------------------|---|-----------------|----------------------------|
| <u>Beginning Bal., Cash & Invest.</u> | <u>Date</u> | <u>Estimate</u> | <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> | <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> |
| | 04/01/24 | <u>6,000,000.00</u> | | | | | | |
| <u>Receipts</u> | | | <u>Receipts</u> | | | <u>Receipts</u> | | |
| Estimated Overhead transfer | | 9,360,000.00 | Estimated Overhead transfer | | 6,000,000.00 | Estimated Overhead transfer | | 6,000,000.00 |
| Total Receipts | | <u>9,360,000.00</u> | Total Receipts | | <u>6,000,000.00</u> | Total Receipts | | <u>6,000,000.00</u> |
| <u>Disbursements:</u> | | | <u>Disbursements:</u> | | | <u>Disbursements:</u> | | |
| Payroll | 04/10/24 | (2,235,569.96) | Payroll | 05/08/24 | (2,235,569.96) | Payroll | 06/05/24 | (2,235,569.96) |
| DAGOF | 04/15/24 | (485,996.51) | DAGOF | 05/16/24 | (485,996.51) | DAGOF | 06/14/24 | (485,996.51) |
| Payroll | 04/24/24 | (2,235,569.96) | Payroll | 05/22/24 | (2,235,569.96) | Payroll | 06/19/24 | (2,235,569.96) |
| DAGOF | 04/30/24 | (1,879,811.92) | DAGOF | 05/31/24 | (1,879,811.92) | DAGOF | 06/19/24 | (2,235,569.96) |
| Total Disbursements | | <u>(6,836,948.35)</u> | Total Disbursements | | <u>(6,836,948.35)</u> | Total Disbursements | | <u>(4,957,136.43)</u> |
| Ending Balance, Cash & Invest. | 04/30/24 | <u>8,523,051.65</u> | Ending Balance, Cash & Invest. | 05/31/24 | <u>7,686,103.30</u> | Ending Balance, Cash & Invest. | 06/30/24 | <u>8,728,966.87</u> |

| <u>July-2024</u> | | | <u>August-2024</u> | | | <u>September-2024</u> | | |
|---|-----------------|----------------------------|---|-----------------|----------------------------|---|-----------------|----------------------------|
| <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> | <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> | <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> |
| Estimated Overhead transfer | | 12,000,000.00 | Estimated Overhead transfer | | 6,000,000.00 | Estimated Overhead transfer | | 6,000,000.00 |
| Total Receipts | | <u>12,000,000.00</u> | Total Receipts | | <u>6,000,000.00</u> | Total Receipts | | <u>6,000,000.00</u> |
| <u>Disbursements:</u> | | | <u>Disbursements:</u> | | | <u>Disbursements:</u> | | |
| DAGOF | 07/01/24 | (1,879,811.92) | Payroll | 08/14/24 | (2,235,569.96) | Payroll | 09/11/24 | (2,235,569.96) |
| Payroll | 07/03/24 | (2,235,569.96) | DAGOF | 08/16/24 | (485,996.51) | DAGOF | 09/16/24 | (485,996.51) |
| DAGOF | 07/17/24 | (485,996.51) | Payroll | 08/28/24 | (2,235,569.96) | Payroll | 09/25/24 | (2,235,569.96) |
| Payroll | 07/17/24 | (2,235,569.96) | DAGOF | 08/30/24 | (1,879,811.92) | DAGOF | 09/30/24 | (1,879,811.92) |
| DAGOF | 07/31/24 | (1,879,811.92) | Total Disbursements | | <u>(6,836,948.35)</u> | Total Disbursements | | <u>(6,836,948.35)</u> |
| Payroll | 07/31/24 | (2,235,569.96) | | | | | | |
| Total Disbursements | | <u>(10,952,330.23)</u> | | | | | | |
| Ending Balance, Cash & Invest. | 07/31/24 | <u>9,776,636.64</u> | Ending Balance, Cash & Invest. | 08/31/24 | <u>8,939,688.29</u> | Ending Balance, Cash & Invest. | 09/30/24 | <u>8,102,739.94</u> |

Estimated 2024-2025 Cash Flow DASNY General Operating Fund

| <u>October-2024</u> | | | <u>November-2024</u> | | | <u>December-2024</u> | | |
|---|-----------------|-----------------------|---|-----------------|-----------------------|---|-----------------|------------------------|
| <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> | <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> | <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> |
| Estimated Overhead transfer | | 12,000,000.00 | Estimated Overhead transfer | | 6,000,000.00 | Estimated Overhead transfer | | 12,000,000.00 |
| Total Receipts | | 12,000,000.00 | Total Receipts | | 6,000,000.00 | Total Receipts | | 12,000,000.00 |
| <u>Disbursements:</u> | | | <u>Disbursements:</u> | | | <u>Disbursements:</u> | | |
| Payroll | 10/09/24 | (2,235,569.96) | Payroll | 11/06/24 | (2,235,569.96) | Payroll | 12/04/24 | (2,235,569.96) |
| DAGOF | 10/15/24 | (485,996.51) | DAGOF | 11/15/24 | (485,996.51) | DAGOF | 12/13/24 | (485,996.51) |
| Payroll | 10/23/24 | (2,235,569.96) | Payroll | 11/20/24 | (2,235,569.96) | RETIREMENT | 12/15/24 | (8,313,591.01) |
| DAGOF | 10/31/24 | (1,879,811.92) | DAGOF | 11/29/24 | (1,879,811.92) | Payroll | 12/18/24 | (2,235,569.96) |
| Total Disbursements | | (6,836,948.35) | Total Disbursements | | (6,836,948.35) | DAGOF | 12/27/24 | (1,879,811.92) |
| Total Disbursements | | (6,836,948.35) | Total Disbursements | | (6,836,948.35) | Total Disbursements | | (15,150,539.36) |
| Ending Balance, Cash & Invest. | 10/31/24 | 13,265,791.59 | Ending Balance, Cash & Invest. | 11/30/24 | 12,428,843.24 | Ending Balance, Cash & Invest. | 12/31/24 | 9,278,303.88 |
| <u>January-2025</u> | | | <u>February-2025</u> | | | <u>March-2025</u> | | |
| <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> | <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> | <u>Receipts</u> | <u>Date</u> | <u>Estimate</u> |
| Estimated Overhead transfer | | 6,000,000.00 | Estimated Overhead transfer | | 6,000,000.00 | Estimated Overhead transfer | | 7,500,000.00 |
| Total Receipts | | 6,000,000.00 | Total Receipts | | 6,000,000.00 | Total Receipts | | 7,500,000.00 |
| <u>Disbursements:</u> | | | <u>Disbursements:</u> | | | <u>Disbursements:</u> | | |
| Payroll | 01/01/25 | (2,235,569.96) | Payroll | 02/12/25 | (2,235,569.96) | Payroll | 03/12/25 | (2,235,569.96) |
| DAGOF | 01/15/25 | (485,996.51) | DAGOF | 02/14/25 | (485,996.51) | DAGOF | 03/14/25 | (485,996.51) |
| Payroll | 01/15/25 | (2,235,569.96) | Payroll | 02/26/25 | (2,235,569.96) | Payroll | 03/26/25 | (2,235,569.96) |
| DAGOF | 01/29/25 | (1,879,811.92) | DAGOF | 02/28/25 | (1,879,811.92) | DAGOF | 03/28/25 | (1,879,811.92) |
| Payroll | 01/29/25 | (2,235,569.96) | Total Disbursements | | (6,836,948.35) | Total Disbursements | | (6,836,948.35) |
| Total Disbursements | | (9,072,518.31) | Total Disbursements | | (6,836,948.35) | Total Disbursements | | (6,836,948.35) |
| Ending Balance, Cash & Invest. | 01/31/25 | 6,205,785.57 | Ending Balance, Cash & Invest. | 02/28/25 | 5,368,837.22 | Ending Balance, Cash & Invest. | 03/31/25 | 6,031,888.87 |

2024-2025 Capital Projects

- Projects completed in the 2023-24 fiscal year will begin depreciating in that fiscal year.
- DASNY has continued various capital maintenance and energy enhancements at 515 Broadway during the 2023-24 fiscal year. Projects included replacing the cooling tower piping and repairing the glycol sidewalk system in the Albany office, as well as several repair projects at DASNY's Delmar office. Some of these projects are expected to continue into 2024-25.
- DASNY also continued several capital projects related to Information Technology upgrades during the 2023-24 fiscal year. These I.T. projects are expected to continue into the 2024-25 fiscal year and include:
 - Updates to Hardware, network and infrastructure applications to provide a more secure environment for DASNY's software applications and data.
 - Replacement of DASNY's main construction management software (Contract Manager).
 - Replacement of DASNY's main financial management software (JD Edwards).
 - Additional software and hardware upgrades to make DASNY more efficient in delivering services to its clients.
- During the 2024-25 fiscal year, DASNY will be looking to commence several new capital projects for repairs in the Albany office, as the building is now 25+ years old.

DASNY has no outstanding debt for its own assets and operations and will not be incurring any debt to finance the above capital projects.